

**DRAFT REQUEST FOR QUOTATION (RFQ)**

**47QTCA-19-Q-0009**

*For the Establishment of Multiple Award Blanket Purchase Agreement  
Information Technology Hardware, Ancillary Supplies and Services, and Associated Software.*

*Issued by:*

***The General Services Administration (GSA)***  
*The Federal Acquisition Service, Information Technology Category*  
*77 Forsyth St SW,*  
*Atlanta, GA 30303*

*Issuance Date: TBD*

## **Table of Content**

<b>1.0 Instructions to Offerors</b>	<b>3</b>
<b>2.0 Background</b>	<b>7</b>
<b>3.0 Objectives</b>	<b>7</b>
<b>4.0 Scope</b>	<b>7</b>
<b>5.0 Requirements</b>	<b>9</b>
<b>6.0 Period of Performance</b>	<b>16</b>
<b>7.0 Obligation of Funds</b>	<b>16</b>
<b>8.0 Invoices</b>	<b>16</b>
<b>9.0 Volume of Purchases</b>	<b>16</b>
<b>10.0 BPA Terms and Conditions</b>	<b>16</b>
<b>11.0 Ordering</b>	<b>22</b>
<b>12.0 Program Review</b>	<b>22</b>
<b>13.0 Government Point of Contact</b>	<b>23</b>
<b>14.0 Clauses</b>	<b>23</b>
<b>15.0 Evaluation and Basis of Award</b>	<b>28</b>

## **1.0 INSTRUCTIONS TO OFFERORS**

1.1 General Instructions. This acquisition is being issued as a Request for Quotes (RFQ) under the GSA Schedules Program. A Single Award Blanket Purchase Agreement (BPA) will be established in accordance with Federal Acquisition Regulation (FAR) 8.405-3(a)(6) establishment of multi-agency BPA and FAR 8.405-3(b)(1)(ii)(B)(1) competitive procedures for establishing a BPA. This is not a FAR Part 15 negotiated competition. The Government intends to award (*To Be Determined*) three to five (3 to 5) Multiple Award Blanket Purchase Agreements (BPA)s per BPA LIN for a total of fifteen to twenty-five (15 to 25) Multiple Award Blanket Purchase Agreements against the GSA General Purpose Commercial Information Technology Equipment, Software, and ancillary Services Schedules in accordance with FAR 8.405-3 procedures without exchanges or communications based upon initial submissions. This is a request for competitive quotes (including attachments) and the only solicitation for this requirement. All interested GSA Schedule 70 SINs 132-8, 132-12, 132-32, 132-33, 132-34 and 132-40 contract holders are eligible to submit quotes.

**NOTE:** All quoted items must be made available on the GSA Schedule contract by the date and time of the quote submission OR a modification requesting the addition of the subcategories must have been submitted to the Schedule Contracting Officer by the date and time of quote submittal. GSA will verify the date and time of modification submission with the Schedule Contracting Officer.

1.2 The acquisition will be conducted via GSA eBuy against all vendors under IT Schedule 70 Special Item Number 132-8, 132-12, 132-32, 132-33, 132-34 and 132-40.

1.3 Offerors are expected to examine this entire BPA solicitation document including their own Schedule 70 Contracts. Failure to do so will be at the offeror's own risk.

1.4 Offerors shall furnish the information required by this BPA solicitation.

1.5 The Government may make award based on initial offers received, without discussion of such offers. Accordingly, the offeror's initial quotation should contain the offeror's best terms from a price and technical standpoint. The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary.

1.6 This BPA does not commit the Government to pay any cost for the preparation and submission of a quotation in response to this BPA. The GSA Procuring Contracting Officer (PCO) and authorized Ordering Contracting Officers (OCOs) are the only individuals who can legally commit the Government to the expenditure of public funds in connection with this procurement via Task Orders against the awarded BPA.

1.7 Offerors submitting restrictive data will mark any data they do not want disclosed to the public for any purpose or used by the Government except for evaluation purposes, shall –

1.7.1 Mark the title page with the following legend:

"This quotation includes data that shall not be disclosed outside the Government and shall not be duplicated, used or disclosed--in whole or in part--for any purpose other than to evaluate this quotation. If, however, an Agreement is awarded to this offeror as a result of--or in connection with--the submission of this data, and the Government incorporates the quotation as part of the award, the Government shall have the right to duplicate, use, or disclose the data. Also, this restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to the restriction is contained in sheets (insert numbers or other identification of sheets)"; and

1.7.2 Mark each sheet of data it wishes to restrict with the following legend:

"Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this quotation."

The Government assumes no liability for disclosure or use of unmarked data and may use or disclose the data for any purpose. Unless restricted, information submitted in response to this request may become subject to disclosure to the public pursuant to the provisions of the Freedom of Information Act (5 U.S.C. § 551).

1.8 Quotations shall set forth full, accurate, and complete information as required by this BPA solicitation package (including Attachments). The penalty for making false statements in offers is prescribed in 18 U.S.C. § 1001.

1.9 It is federally mandated that any organization wishing to do business with the Federal Government under a FAR-based contract must be registered in the System for Award Management (SAM). Offerors may obtain information on registration at <https://www.acquisition.gov>. For additional information, see FAR 52.204-7.

1.10 To be eligible for award, the offeror must certify in accordance with Organizational Conflict of Interest Mitigation Plan, at the time of quotation submission, that no condition or relationship currently exists with other individuals or firms, including its own personnel, corporate entities (parent, affiliates, or subsidiaries and successors in interest), consultants, teaming partners, or subcontractors down to the first tier that would present an actual, apparent or potential conflict of interest.

## 1.11 PRE-QUOTATION CONFERENCE:

An Industry Day will be held on:

**Date:** Wednesday, October 24, 2018

**Time:** 1:00 PM to approximately 3:00 PM Eastern Time.

**Location:** GSA's Martin Luther King Jr Building, 77 Forsyth St SW, Atlanta, Georgia, 30303.

**Registration Link:** [https://meet.gsa.gov/e4vjtke1si9l/event/event\\_info.html](https://meet.gsa.gov/e4vjtke1si9l/event/event_info.html)

After registering, you will receive an email confirmation for this event.

Attendance can be in person or virtually (listen only mode). The goal of the Industry Day is to communicate with industry on the scope of the BPA, discuss the draft RFQ, reply to questions from the RFIs and provide an estimated timeline for the award of the BPAs.

It is strongly encouraged that questions be submitted in advance of the meeting to [it70acquisitions@gsa.gov](mailto:it70acquisitions@gsa.gov). Questions and answers will be posted after the meeting through various channels.

\*Limit 2 representative per company at the physical location.

1.11.1 Submission of Questions. Offerors are requested to submit their questions grouped by BPA solicitation section and make reference to the particular Section/subsection number as soon as possible after posting of this RFQ.

Questions or requests for extension submitted after the cut-off date may not be addressed unless the Government determines that the answer to the question imparts information material to industry's ability to respond to this solicitation.

The Government will publish questions and answers (without attribution to the company submitting the question) within a reasonable timeframe giving particular consideration to the quotation submission due date and time.

The Offeror shall provide contact information (person name, company, phone number, and email address) when submitting questions. The subject line of the email shall be: "Questions on 2GIT BPA Solicitation #47QTCA-19-Q-0009." Questions must be written in a way that enables clear understanding of the Offeror's issues or concerns. Statements expressing opinions, sentiments, or conjectures are not considered valid inquiries and will not receive a response.

Further, Offerors are reminded that the Contracting Officer will not address hypothetical questions aimed at receiving a potential “evaluation decision.” Questions shall be submitted in the table format specified below in Table 1.

Table 1. Format for 2GIT Requirements BPA Questions

	Question	BPA Reference (section number)	Comment	Recommended Answer/Solution and Rationale
1.				
2.				
...				

1.12 Submission of Request for Quotation. Quote shall be submitted via GSA e-Buy. Failure for a quote to be received via GSA e-Buy by the closing date and time shall result in exclusion from consideration. Quote submitted must comply with all instructions, requirements, and applicable documents set forth in the RFQ. **Due date for information on the draft RFQ is Nov 7, 2018 at 4:00 PM EST.**

All quotes must contain the necessary information to satisfy the criteria of evaluation in the identified format and shall be submitted via GSA eBuy at <https://ebuy.gsa.gov>. Quotes not submitted via GSA eBuy will not be evaluated. For assistance with eBuy, contact the vendor support desk at 877-495-4849 or email at [vendor.support@gsa.gov](mailto:vendor.support@gsa.gov). If the offeror encounters any technical difficulties with GSA eBuy during the quote submission process please notify the support desk and the GSA contracting officer as soon as possible. Please note, offeror shall thoroughly examine all solicitation documents and instructions; failure to do so will be at the offerors’ own risk. Failure to provide any required attachment and the self-evaluation document via Google forms will result in exclusion from consideration of award.

All offerors shall furnish a copy of their Authorized Federal Supply Price List with their quote submission for verification that the item quoted is on their GSA Schedule Contract.

Quote shall be valid for a minimum of 90 calendar days after submission.

## **2.0 BACKGROUND**

2.1 The General Services Administration (GSA) IT Schedule 70 (IT70) intends to issue Multiple Award Blanket Purchase Agreements for Information Technology (IT) Hardware and Software Commodities, Ancillary Supplies and Services as a follow on to the First Generation Information Technology (1GIT) BPAs. The First Generation BPAs were based on industry market research which suggested a segmented model with multiple sets of BPAs serving individual commodity groups. This approach was only moderately successful. Direct customer feedback was used to develop the 2GIT integrated approach as experience has indicated that customers are looking for a single source for all of their commodity needs to provide a total solution.

2.2 The Second Generation Information Technology (2GIT) BPAs will contain attributes not found in other IT commodity acquisition solutions within the Federal Government. Further, the 2GIT BPAs are based on direct customer feedback, signed Memorandums of Understanding (MOU), and include strategic sourcing attributes such as data collection and reporting. Multiple Award Schedule (MAS) contract BPAs eliminate contracting and open market costs such as: the search for sources; the development of technical documents and solicitations; and the evaluation of offers. This BPA will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from the GSA Schedule contract. The end result is a purchasing mechanism for the Government that works better and costs less.

## **3.0 OBJECTIVE**

The overall goal is to provide the Government a fast and effective way to order IT Hardware and Software commodities, ancillary supplies and services at sharply discounted prices with prompt, cost-effective delivery and effective customer service, while capturing economies of scale, ensuring compliance with applicable regulations, fostering markets for sustainable technologies and environmentally preferable products, while simplifying data collection.

## **4.0 SCOPE**

GSA is preparing to establish a set of government-wide multiple award Blanket Purchase Agreements (BPAs) against the GSA IT Schedule 70 contract for IT commodity hardware and associated software in accordance with FAR 8.4 procedures herein referred to as 2GIT to include:

### Products

132 - 8 - Purchase of New Equipment

132 - 12 - Maintenance of Equipment, Repair Services and/or Repair/Spare Parts

### Software

132 - 32 - Term Software License

132 - 33 - Perpetual Software License

132 - 34 - Maintenance of Software as a Service

Other

132 - 40 - Cloud Computing Services

70 - 500 - Order Level Material SIN

The fundamental scope of the 2GIT BPAs is to provide a total solution one-stop-shop in the Information Technology market to meet the needs of the Air Force, Department of Defense (DoD) agencies, and other Federal, State, Local, Regional, and Tribal governments.

The 2GIT BPA will provide the following categories of products and associated services worldwide: networking equipment, servers/storage/peripherals/multimedia, identity management/biometric hardware, end user devices, and associated Commercial Off the Shelf (COTS) software not included on other DoD or Federal Agency enterprise license agreements.

The 2GIT BPAs will provide a streamlined process for procuring IT Hardware and Software commodities, ancillary supplies and installation services. The types of IT products that will be available through the 2GIT BPAs include:

- BPA Line Item One – Data Center (Compute/Store)
- BPA Line Item Two – End User
- BPA Line Item Three – Network (Connect)
- BPA Line Item Four – Radio Equipment
- BPA Line Item Five – Total Solution encompassing BPA Line Item One – Data Center (Compute/Store), BPA Line Item Two – End User, BPA Line Item Three – Network (Connect), and BPA Line Item Four – Radio Equipment.

BPA LIN-1 Data Center (Compute/Store)	BPA LIN-2 End User	BPA LIN-3 Network (Connect)	BPA LIN-4 Radio Equipment
<ul style="list-style-type: none"> <li>● Servers</li> <li>● Storage</li> <li>● Network Equipment</li> <li>● Security Appliances</li> <li>● Hyperconverged IS</li> <li>● Keyboard Video Monitor (KVM) Switches</li> <li>● Software (COTS)</li> </ul>	<ul style="list-style-type: none"> <li>● Laptops</li> <li>● Desktops</li> <li>● Ruggedized Tablets</li> <li>● Thin Clients</li> <li>● Monitors</li> <li>● Accessories</li> <li>● Peripherals</li> <li>● KVM Switches</li> <li>● Software (COTS)</li> </ul>	<ul style="list-style-type: none"> <li>● Routers</li> <li>● Switches</li> <li>● Wireless</li> <li>● Cables and Interfaces</li> <li>● Audio Visual</li> <li>● Video Teleconferencing (VTC)</li> <li>● Everything over IP (EoIP)</li> <li>● Displays</li> <li>● Software (COTS)</li> </ul>	<ul style="list-style-type: none"> <li>● Handhelds</li> <li>● Chargers</li> <li>● Vehicle Units</li> <li>● Base Stations</li> <li>● Trunking System</li> <li>● Repeaters</li> </ul>



All hardware delivered under this contract shall include associated software and associated peripherals required for operations (such as controllers, connectors, cables, drivers, adapters, etc.) as provided by the Original Equipment Manufacturer (OEM). This is true only if the applicable OEM provides such items with the product itself. It is anticipated that software licenses and ancillary services (maintenance/simple installation) acquired through this BPA will fall under its related hardware BPA line item number. The products acquired on this BPA may be deployed for use in the full range of security domains, e.g., Unclassified through Top Secret classifications, Special Category (SPECAT) and compartments, such as, Sensitive Compartmented Information (SCI). The 2GIT BPAs will be available for use by federal (both civilian and military), and state, local, regional and tribal governments through the GSA Cooperative Purchasing Program.

Specific standards, guidance, and applicable documents within the BPAs are written with the broad intent of accomplishing GSA Customer IT Hardware and Software commodities network centric strategies. Agency specific strategies may evolve over time and, when appropriate, those agencies will revise and replace their applicable standards accordingly. The contractor shall conform to customer strategies and visions and adhere to associated standards provided by the customer. Agencies and Departments may specify and substitute other standards, guidance, and applicable documents within their Task Orders that are appropriate to provide solutions tailored to meet their requirement network centric strategies.

The BPA holders full catalog of IT Hardware, Software, ancillary supplies and services and associated software from the vendors underlying IT Schedule 70 contract will be included and available under the resulting BPAs. BPA holders proposing solutions for End User Devices must conform, (as a minimum) to base standard hardware configurations as defined in the latest government wide strategic solution for desktops and laptops (GSS) standards. These configurations are applicable to agencies other than United States Air Force (USAF). USAF will continue to purchase their End User Device (EUD) requirements (i.e. Desktop, Laptop, Ruggedized Tablet) via their Client Computing Solutions 2 (CCS-2) BPA managed by the AF Information Technology Commodity Council (ITCC). BPA holders proposing solutions for End User Devices not covered either by GSA Government-Wide Strategic Solutions (GSS) or CCS2 standard configurations must meet hardware configurations as defined by the customer at the task order level.

## **5.0 Requirements**

The contractor shall adhere to requirements in the following paragraphs when providing products. These paragraphs describe general product requirements, types of products that are considered to comprise each of the product categories, and guidelines for product support.

5.1 General Product Requirements. All products provided under these BPAs shall conform to the guidelines detailed in the following paragraphs.

5.1.1 Hardware and Associated Software and Peripherals. All hardware delivered under these BPAs shall include associated software and associated peripherals required for operations (such as controllers, connectors, cables, drivers, adapters, etc.) as provided by the Original Equipment Manufacturer (OEM). This is true only if the applicable OEM provides such items with the product itself.

5.1.2 Cybersecurity Technical Considerations. The contractor shall ensure that all applicable Commercial-Off-The-Shelf (COTS) and enabled products comply with ordering agency Cybersecurity guidelines. These products must be Committee on National Security Systems Policy 11 (CNSSP-11) compliant, requiring them to be validated by accredited labs under the National Information Assurance Partnership (NIAP) Common Criteria Evaluation and Validation Scheme or National Institute of Standards and Technology (NIST) Federal Information Processing Standards (FIPS) Cryptographic Module Validation Program (CMVP).

5.1.3 Supply Chain Risk Management (SCRM). This BPA and its associated delivery/task orders are subject to the Federal SCRM policies and regulations including the Defense Federal Acquisition Regulation Supplement (DFARS) 252.239-7017 Notice of Supply Chain Risk, DFARS 252.239-7018 Supply Chain Risk, and internal Government SCRM Processes and Procedures.

5.1.3.1 The BPA Holder shall submit a SCRM plan as part of its technical submission which identifies and describes relevant SCRM related ISO Certifications along with how they will reduce and mitigate Supply Chain Risk through application of appropriate security controls outlined and described in CNSSI 1253, Appendix D, NIST SP 800-53, NIST SP 800-161, NIST SP 800-171, and related industry standards. The SCRM plan shall include at a minimum a description of how hardware, software, firmware/embedded components, and system data/information will be protected from component substitution, functionality alteration, and malware insertion while in the supply chain. The supply chain shall span from the lowest sub-component producer or manufacturer to the delivery point of the BPA Holder, or its designated agent, such as a distributor. The SCRM plan, implementation, and risk assessment methodology processes shall apply to the BPA Holder and their suppliers, partners, distributors, and any other entity that is responsible for handling or managing the supply chain of the products offered under this BPA.

5.1.3.2 The BPA Holder shall conduct SCRM awareness training for key personnel addressing potential weaknesses and vulnerabilities in the supply chain as well as appropriate mitigation actions. Particular attention shall be applied to sole-source and foreign sourced materials, software/firmware, and logic-bearing components.

5.1.3.3 The BPA Holder shall provide an annual report on their SCRM activities related to this BPA due upon the anniversary of the BPA award and continuing until the end of the BPA period of performance. The report shall address the detection of all SCRM incidences associated with the performance under the BPA, mitigation actions taken, and any resultant impacts to hardware, software, firmware and data/information.

5.1.3.4 The BPA Holder must provide a SCRM Plan Update to the Program Manager and the COR within five business days whenever there is a change that affects one or more CNSSI 1253 security controls. At a minimum the following events substantiate the need for an update: changes in company ownership, changes in senior company leadership, supplier changes, subcontractor changes, and Information and Communication Technology (ICT) supply chain compromises.

5.1.4 Authorized Resellers. The contractor shall be an authorized reseller, as defined by the Original Equipment Manufacturer (OEM), of new equipment from OEMs proposed under these BPAs. If the OEM does not have authorized resellers the contractor may procure directly from the OEM. Any channel relationships with their OEM partners (gold, silver, platinum, etc) will be represented in the best pricing offered. Delivery orders may restrict the use of specific OEMs or identify required OEMs. The contractor shall ensure all products are genuine and eligible for any OEM warranties, maintenance agreements and licensing as offered. Genuine products are those products the OEM, by their policy, considers not “secondary”, destroyed, stolen or scrapped.

5.1.5 Technical Refresh. In order to ensure new design enhancements and technological updates or advances, the contractor shall offer, under the resultant BPAs hardware and software components available to the contractor's commercial customers. Furthermore, the multiple award BPAs contractors shall make available any commercially available updates to the hardware and software provided under this contract. If such updates are available to other customers without charge, then they shall also be made available to the Government without additional charge. The contractors will ship these updates to existing customers who have acquired the hardware/software being updated under the resultant BPA. Vendor commercial product offerings shall include “state of the art” technology, i.e., the most current proven level of development available in each product category.

5.1.6 Products. The contractors shall provide all products, peripherals, and associated peripheral equipment as required by each individual delivery order. The “products” are commercial items as defined by FAR 2.101. All documentation, software, and user guides that are commercially packaged with the product shall be provided to the Government. All proposed products must be compliant with the Trade Agreements Act of 1979 (TAA). In accordance with FAR 52.225-5, the Trade Agreements Certificate at FAR 52.225-6 shall be provided as requested by the Ordering Contracting Officer for any end item offered in response to any RFQ issued under these BPAs. Please note that Federal Acquisition Regulation (FAR) paragraph 25.103(e) includes an exemption from the Buy American Act (BAA) for acquisition of information technology that are commercial items. If further clarification is required contact the 2GIT BPA Contracting Officer or submit your questions to (GSA 2GIT eMail Address). The contractors shall ensure that products meet the standards identified in the 2GIT BPA.

5.1.7 Quality Certification. The contractors shall be ISO 9001:2008 (or higher), or ISO/IEC 20000 (or higher) certified for the entire performance period of the contract, inclusive of options. This certification must be held at the organizational level of the legal entity performing the contract.

5.1.8 Acquisition of EPEAT®- Registered Servers. Under this BPA, the Contractor shall deliver, furnish for Government use, or furnish for Contractor use at a Federally controlled facility, only servers that, at the time of submission of proposals and at the time of award, were EPEAT® bronze registered or higher. For information about EPEAT®, see [www.epa.gov/PEAT](http://www.epa.gov/PEAT).

5.1.9 TEMPEST Requirements. The contractors shall provide commercially available NSA TEMPEST program- compliant communications and information processing devices, when specifically required by the Department of Defense customer delivery order. Visit the [NSA Information Assurance site](#) for more information.

TEMPEST is the codename referring to investigations and studies of compromising emanations. Compromising Emanations are defined as unintentional intelligence-bearing signals which, if intercepted and analyzed, may disclose the information transmitted, received, handled, or otherwise processed by any information-processing equipment.

5.2 Product Support Requirements. The contractors shall adhere to the following requirements when providing products under this contract.

5.2.1 Product Delivery Capability. The contractors shall deliver the quantities of 2GIT products to meet ordinary as well as fluctuating (war-time, Terrorist Tempo, Ops Tempo) government requirements in accordance with prescribed delivery schedules stipulated in individual delivery orders. For Area of Responsibility (AOR)'s and/or remote sites that do not permit commercial deliveries, the vendor's delivery capabilities must be in accordance with AFI 24-203, Preparation and Movement of Air Force Cargo, 13 April 2007. Delivery of products will be to CONUS, OCONUS, and remote locations as identified below. Additional delivery terms or schedules, such as ship-in-place, expedited shipping or shipping to Army Post Office (APO)/Fleet Post Office (FPO) addresses, shall be negotiated between the Contractor and the Ordering Contracting Officer (OCO) at the Delivery Order level. The contractors shall have the capability to simultaneously deliver large volumes of products to multiple locations worldwide.

1. CONUS: The 48 contiguous states, Alaska, Hawaii, and the District of Columbia.
2. Named OCONUS, for example, but not limited to: Germany, Italy, Japan, Korea, Belgium, Turkey, Puerto Rico, United Kingdom, and the Netherlands.
3. Remote OCONUS: those locations that are not listed under CONUS or Named OCONUS.

The following figure sets forth the maximum performance parameters for deliveries:

<b>Timeframe</b>	<b>CONUS</b>	<b>OCONUS</b>	<b>Remote OCONUS</b>
Routine	NLT 30 calendar days	NLT 45 calendar days	NLT 45 calendar days
Critical	NLT 3 calendar days	NLT 5 calendar days	NLT 10 calendar days
Emergency/War Tempo	Within 24 hrs	Within 48 hrs	Within 72 hrs

5.2.1.1 Delivery Delays. Contractors are required to meet the timeframes stated in section 5.2.1 unless Department of Commerce approval and/or review activities prevent the contractor from meeting these timeframes. In the event that the contractor determines they are unable to achieve the stated time frames, the contractor shall notify the Contracting Officer within two (2) business days of such determination, or immediately upon such determination if operating under the Emergency/War Tempo timelines.

5.2.1.2 Items on Backorder. In their response to a Request for Quote (RFQ), the contractor shall provide notification, if applicable, that a particular item is on backorder, the expected lead-time to fulfill the order, etc. It shall be implicit that a response to an RFQ with no items identified on backorder, is a declaration that the items are available at the time of quote submission.

5.2.1.3 Material Tracking Processes. The contractors shall establish and provide a qualified workforce capable of performing the required tasks. The workforce may include a project/delivery order manager who will oversee all aspects of the delivery order. The contractors shall use key performance parameters to monitor work performance, measure results, ensure delivery of contracted product deliverables and solutions, support management and decision-making and facilitate communications. The contractors shall identify risks, resolve problems and verify effectiveness of corrective actions. The contractors shall institute and maintain a process that ensures problems and action items discussed with the Government are tracked through resolution and shall provide timely status reporting. Results of contractor actions taken to improve performance shall be tracked, and lessons learned incorporated into applicable processes. The contractors shall establish and maintain a documented set of disciplined, mature, and continuously improving processes for administering all BPAs and delivery order efforts with an emphasis on cost-efficiency, schedule, performance, responsiveness, and consistently high-quality delivery. Task orders/delivery orders may prescribe definition of qualified workforce such as US citizens or personnel with required clearances.

5.2.2. Order Tracking (Property Accountability/Asset Management). The offeror must maintain an order tracking system that permits ordering agencies to track the location of an order at any time, from the moment the order is shipped, to the point of delivery and acceptance. The offeror must also demonstrate understanding of orders bound for an international end-point delivery by providing a sample electronic version of a label appropriately marked in accordance with the FED-STD-123 and MIL-STD-129 edition in effect as of the date of solicitation issuance. An offer for OCONUS delivery will not be accepted if the offer does not demonstrate a proper tracking system and provide a sample packaging label for international delivery.

The Contractor must submit an Electronic Product List (Reference Appendix X), in addition to complying with all requirements of DFARS 252.211-7003. This requirement provides additional information in support of Defense Property Accountability System (DPAS) data reporting.

5.2.2.1. Special Asset Tagging. The contractor shall provide special asset tags for Department of Defense customers IAW DoDI 5000.64 and MIL-STD-130 requirements to enable property accountability and management. The current list of accepted unique item identifier types is maintained at [http://www.acq.osd.mil/dpap/pdi/uid/uii\\_types.html](http://www.acq.osd.mil/dpap/pdi/uid/uii_types.html). All DoD recognized unique

identification equivalents are listed at

[http://www.acq.osd.mil/dpap/pdi/uid/iuid\\_equivalents.html](http://www.acq.osd.mil/dpap/pdi/uid/iuid_equivalents.html)

For non-DoD Customers contractor shall provide Unique Identification (UID) tagging when requested and defined by the customer.

5.2.2.2 Radio Frequency Identification (RFID). When required and defined by the Delivery Order, the contractor shall provide RFID tagging. For Department of Defense customer RFID tagging shall be IAW DFARS 252.211-7006 and the most current version of DoD Radio Frequency Identification (RFID) Policy. The contractor shall encode an approved RFID tag using instructions provided in the EPC™ Tag Data Standards in effect at the time of award. Additional information can also be found at the OASD for Logistics and Materiel Readiness website.

5.2.2.3. Software Tagging. When required and defined by the Delivery Order, commercial off-the-shelf software items shall support International Standard for Software Tagging and Identification, ISO/IEC 19770-2, Software Tags when designated as mandatory by the standard.

5.2.3 Installation. In instances where installation services are required, the contractor shall provide installation support related to the applicable products(s) as defined in the delivery order. In those instances, the requirements will be addressed in the individual delivery order and identify the applicable security level necessary for contractor to perform required installation services. If installation is required in secure customer operating environment, the DD Form 254 (DEPARTMENT OF DEFENSE CONTRACT SECURITY CLASSIFICATION SPECIFICATION) requirements will be addressed in the individual DO at the appropriate security level.

5.2.4 Warranty. The contractors shall provide any OEM pass through warranty and standard commercial warranties applicable to the products being purchased at no cost. Additionally, extended warranties may be purchased as defined in each delivery order.

5.2.5 Customer Support. The contractors shall provide live technical support, as required by the customer's delivery order, during the warranty period to assist in isolating, identifying, and repairing software and hardware failures, or to act as liaison with the manufacturer in the event that the customer requires assistance in contacting or dealing with the manufacturer.

5.2.6 Product Maintenance. The contractors shall provide associated maintenance and upgrades to include spares/parts and emergency support worldwide, during the warranty period, or as required in delivery orders.

5.2.7 Remanufactured/Refurbished Products. No gray market, remanufactured, or refurbished products shall be listed or offered under these Multiple Award Blanket Purchase Agreements. Agencies that require Remanufactured /Refurbished Products should purchase via GSA IT Schedule 70 or via open market channels.

## **6.0 PERIOD OF PERFORMANCE**

The BPA period of performance will consist of one (1) base period of twelve (12) months and four (4) option periods of twelve (12) months.

BPA reviews will be completed annually before exercising the option periods to determine if exercising the option is in the best interest of the Government.

## **7.0 OBLIGATION OF FUNDS**

These Blanket Purchase Agreements does not obligate any funds. Funding will be identified on individual delivery orders. The Government is obligated only to the extent of orders placed under the established BPAs.

## **8.0 INVOICES**

Invoicing shall be identified on individual delivery orders in accordance with customer agency policies.

## **9.0 VOLUME OF PURCHASES**

The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \$850,000,000.00 to \$1,100,000,000.00 Annually and \$5,500,000,000.00 over 5 year BPA lifecycle. This is not a ceiling amount and the accumulated value of delivery orders issued under this BPA may exceed this amount without modification to the BPA.

## **10.0 BPA TERMS AND CONDITIONS**

10.1 All terms and conditions of the Contractor's awarded Federal Supply Schedule 70 Contract shall apply to the BPAs. Cooperative purchasing orders for approved State and Local government entities, shall follow all state and local procurement laws. The terms and conditions of the Contractor's Federal Supply Schedule 70 contract shall prevail over the BPA and all orders, except to the extent that lower prices and delivery terms in the established BPA shall take precedence over higher prices in the Contractor's Federal Supply Schedule 70 contract. Ordering activities delivery terms may extend beyond the BPA delivery terms if included in the ordering activities terms and conditions.

10.2 Within 5 business days of BPA establishment, contractor shall provide the BPA Contracting Officer or Contract Specialist with its entire catalog of products available on its GSA Schedule 70; SIN(s) 132-8, 132-12, 132-32, 132-33, 132-34 and 132-40 contract(s) which falls within scope of the 2GIT BPA.



10.3 The awarded BPA holders shall ensure that the products on its GSA Schedule contract reflect the part number assigned by the Original Equipment Manufacturer (OEM). Awarded BPA holders are required to ensure that its products are sourced directly from the Original Equipment Manufacturer (OEM) or an OEM authorized channel partner.

10.4 The awarded BPA holders shall ensure that the awarded discount pricing shall be fixed for the duration of the BPA, unless otherwise negotiated by the BPA Contracting Officer. At no time during the BPA's period of performance shall a product price exceed the calculated BPA price using the percentage discount agreed to at the time of the BPA establishment.

10.5 Point of sale, at the effective date of the BPA award, the Contractor shall provide the BPA price or lower against all orders when orders are placed via GSA eTools, GSA Advantage, or eBuy. All orders placed using the government purchase card shall automatically charge a price no higher than the BPA price. The point-of-sale discount shall apply to all purchases for items covered by the BPA via GSA Advantage, DoD Email, Phone or Fax. BPA pricing shall be honored through all GSA and Customer purchase channels. In order to ensure customers are getting the BPA discount or lower, contractors will be required to apply a temporary sale price on its GSA Schedule GSA Advantage catalog price to ensure customers only see one product listing. By applying a temporary sale price this does not trigger the price reduction clause as GSA Advantage will still display the Schedule price.

10.6 Participating Dealer Agreements will be allowed under the 2GIT BPA's pending approval upon the GSA 2GIT Senior Contracting Officer. Contractors Billing Responsibilities – The BPA holder is required to perform all billings made pursuant to this BPA.

10.7 Awarded BPA holders are required to ensure that its products are sourced directly from the Original Equipment Manufacturer (OEM) or an OEM authorized channel partner; no gray market, remanufactured, or refurbished products shall be listed or offered under these Multiple Award Blanket Purchase Agreements. If the product is not available from either source, the Contractor shall obtain written permission from the 2GIT Program Contract Officer (PCO) to purchase from another identified source. The Contractor shall require their subcontractors and suppliers to purchase from the OEM or Authorized Distributor/reseller/agent unless the Contractor obtains written permission from the PCO and ordering official to supply via another identified source. Awarded contractor's and pending approval of the GSA Schedule 70 Contractor Officer will be required to offer products that it sells on other Federal Government contracts as these products are commercial off the shelf (COTs) products.

10.8 Counterfeit Material Reporting. The contractor shall report all suspected counterfeit material/items to the Government through the Government Industry Data Exchange Program (GIDEP) database and to the program office via e-mail to the 2GIT Contracting Officer within 5 working days of discovery. The Contractor shall prominently label all suspected counterfeit material/items and physically separate from all other supplies. The Contractor shall not return or

dispose suspected or confirmed counterfeit material/items to the supplier but hold such items for Government analysis and investigation. The Contractor shall aid the Government investigation including providing all documents associated with the purchase, shipping, and other relevant data on the counterfeit materials/items. The 2GIT Program Office will provide final disposition instructions for confirmed counterfeit material/items to include turnover to the Government.

Any equipment supplied to a federal government buyer that is found to be gray market, refurbished, tampered with shall be recovered and replaced with compliant product(s) at no cost to the government within 30 days of government notification of the deficiency. Repeated occurrences may be considered cause for termination or offramping at the government's discretion.

10.9 Warranty. The Contractor shall provide standard original equipment manufacturers product warranty in accordance with the GSA Schedule 70 contract terms and conditions unless specified otherwise based on federal strategic sourcing or other government-wide initiatives.

10.10 Contractor Teaming Arrangements will be permitted at the individual task orders and not the establishment of the Blanket Purchase Agreement. Depending on the complexity of a particular requirement, the BPA holder has the option to form a Contracting Teaming Arrangement (CTA) with another BPA holder that offers the remaining products or services so that they may compete for the order as a team. This is a solution that benefits BPA holders and ordering activities alike, as it increases competition and allows for innovative, multi-vendor selections. Therefore BPA holders are encourage to utilize the flexibility offered by CTA's whenever necessary and appropriate.

In forming a CTA for this purpose, it is important to note that a BPA holder cannot team with a non BPA holder (i.e., an FSS contractor not "awarded" under the BPA). A CTA forms a direct contractual relationship ("privity of contract") between each CTA vendor and the ordering agency, which means that each vendor must be eligible on its own to compete for orders under the BPA. A BPA holder attempting to "team" with a non-BPA holder would amount to making the non-BPA holder a direct party to a BPA it was not selected to be a part of and/or did not compete for.

Subcontracting is allowed at the BPA level and task order level in accordance with the contractor's GSA Schedule Contract. If used, offerors shall identify Prime Contractor/Subcontractor arrangements in their quote. If a prime contractor-subcontractor arrangement is to be used, the offeror must clearly explain the portion of effort to be performed by each contractor. Prime offerors may utilize Subcontracting arrangements as part of their total solution; however, all quoted sub-categories shall be from the Prime's GSA Schedules contract.

Sometimes contractors are not familiar with GSA’s definition of a “Contractor Teaming Arrangement” (CTA) and confuse the definitions of a CTA with a “Prime Contractor/Subcontractor” arrangement. For purposes of this RFQ, CTAs and Prime Contractor-Subcontractor Arrangements shall be defined as described at the gsa.gov website, GSA Schedules, “Frequently Asked Questions About GSA – Contractor Team Arrangements” (see in particular the CTA FAQ #1 and #3). The following chart from FAQ #3 is copied from that website here below for convenience for distinguishing CTAs from Prime/Subcontractor arrangements.

*How do GSA Schedule Contractor Team Arrangements (CTAs) differ from Prime Contractor/Subcontractor Arrangements under Schedule contracts?*

*In prime/sub arrangements, the relationship is very tightly defined and controlled by the prime contractor; whereas, in CTAs, the roles and responsibilities are defined by the team, as accepted by the government. The following chart summarizes key differences:*

<b>Contractor Team Arrangement (CTA)</b>	<b>Prime Contractor/Subcontractor Arrangement</b>
Each team member must have a GSA Schedule contract.	Only the prime contractor must have a GSA Schedule contract.
Each team member is responsible for duties addressed in the CTA document.	The prime contractor cannot delegate responsibility for performance to subcontractors.

<p>Each team member has privity of contract with the government and can interact directly with the government.</p>	<p>Only the prime contractor has privity of contract with the government and can interact with the government. The prime contractor is responsible for its subcontracting activities. (Ordering activities are encouraged to specify in the Request for Quotation (RFQ) that the use of subcontractors requires prior approval by the ordering activities.)</p>
<p>The ordering activity is invoiced at each team member's unit prices or hourly rates as agreed in the task or delivery order or GSA Schedule BPA.</p>	<p>The ordering activity is invoiced in accordance with the prime contractor's GSA Schedule contract, including any applicable price reductions.</p>
<p>Total solutions, otherwise impossible under individual GSA Schedule contracts, can be put together quickly and easily.</p>	<p>The prime contractor is limited to the supplies and/or services awarded on its GSA Schedule contract.</p>

10.11 Off-Ramping. GSA reserves the unilateral right to Off-Ramp non performing Contractors. Contractors that are Off-Ramped must still complete active delivery orders under the 2GIT BPAs at the time of the Off-Ramping. Off-ramping methods may result from one of the following conditions:

- A. Contractor's who fail to provide a response to 95% of Request for Quotes (RFQ) under the 2GIT BPA Line Items of which you hold an award. Valid response would include either placing a quote or providing a no quote with justification on why not quoting.
- B. Debarment, Suspension, or Ineligibility as defined in FAR Subpart 9.4
- C. Contractor's who fail to meet delivery of products on average 95%.

D. Contractor's who fail to meet XX% of total sales in their respective BPA line item number or XX % delivery order volume associated with unique orders.

10.12 On-Ramping. The government reserves the right to reopen this RFQ in order to establish additional BPAs or new pools if the GSA Contracting Officer determines it to be in the best interest of the Government to increase competition, support socio-economic goals, or to achieve other Government interests or requirements.

The reopening of the solicitation (onboarding) will be achieved via a solicitation amendment. Onboarding quotes will be evaluated in accordance with the Evaluation factors located in the original "Instructions to Quoters" document and will be detailed in the solicitation amendment.

10.13 Cancellation of BPA. The Government reserves the right to cancel a BPA at any time for reasons including, but not limited to, if it is no longer needed, no longer represents competitive pricing, does not provide adequate service (e.g., delivery, billing, and service quality), the BPA holder is otherwise not in compliance with the BPA terms and conditions. The Contractor shall notify the BPA's Contracting Officer no less than 60 days prior to the expiration of Contractor's Federal Supply Schedule 70 contract. If for any reason the Contractor's Schedule 70 contract is terminated, the Contractor shall notify the BPA Contracting Officer within twenty-four (24) hours. The BPAs period of performance will not extend beyond the expiration date of the Contractor's Federal Supply Schedule 70 contract.

10.14 Reporting. During post award the BPA Contracting Officer will provide the Awarded BPA Holders with a standardized reporting template that will be reported quarterly to the BPA Contracting Officer. The report shall only include orders within the quarter if an invoice has been paid.

10.15 Program Management. The contractor shall identify a Program Manager who shall be the primary representative responsible for all work awarded under this contract, participating in Program Management Reviews and ensuring all standards referenced herein are adhered to. Individual Task Orders/Delivery Orders may identify different mandated standards.

10.16 End of Life Management. The Contractor shall assess the remaining value of purchased equipment at the end of its useful life based on its current value. The Government may return the equipment to the Contractor and use the assessed value to offset the purchase price of a new device. When required and as part of the quote at the ordering level, the Contractor shall clearly identify its approach to device end-of-life management. Unless approved by the Government as a management option, electronic assets shall not be disposed of in a landfill or by incineration. For any equipment removed by the Contractor and scheduled to be refurbished or recycled, the Contractor is required to demonstrate as part of its management plan that those actions will be handled by a refurbisher or recycler that is third-party certified to one of the known electronics

recycling certification programs that is used in the United States, the Responsible Recycling Standard (R2) or the E•Stewards Standard.

## **11.0. BPA ORDERING**

11.1 All orders placed by approved federal agency, state, local, regional and tribal governments under the cooperative purchasing agreements shall be placed via GSA Advantage and/or GSA eBuy unless modified by the GSA BPA Contracting Officer. Awarded vendors shall not exceed their BPA price on any order or RFQ quote. When customers place orders/RFQs through the GSA Advantage and/or GSA eBuy eTools, awarded vendors are encouraged to offer prices lower than the established BPA price. If a vendor does not intend to submit a quote on a delivery order procurement under the government's electronic ordering tools, (i.e. GSA eBuy) the vendor shall place a "No Bid" and shall include a brief justification as to the reason for the "No Bid."

11.2 Short Term Consolidated Buy Periods. 2GIT BPAs will have a consolidated buying period which will initially be conducted via GSA Advantage and eBuy for the purchase of comparable like items or by manufacture specific name and part numbers. The awarded product will be available through a GSA designated portal within GSA Advantage that will be available for customers without further competition. Awarded vendors will be required to hold the awarded price based on the terms and conditions of the consolidated buying order.

11.2.1 GSA Advantage. RESERVED.

11.2.2 GSA Advantage BPA Aisle. RESERVED

11.3 GSA Online configurator. BPA holders shall use the GSA online configurator which would allow customers to customize IT Hardware products. This tool will allow customers to purchase options and accessories that may be purchased in conjunction with the initial product offering

11.4 Processing of Online Orders. The BPA Holder shall utilize the available order status tools in GSA Advantage when orders are placed using the online portal. The BPA holder shall provide equivalent information via email or other agreed to method when orders are placed outside the GSA Advantage portal.

## **12.0 PROGRAM REVIEW**

The Contracting Officer or other authorized government representative may hold semi-annual program review meetings. Such meetings will be held via telecom or video teleconferencing. However, the government reserves the right to request a meeting in person. The meetings will include all BPA holders, representatives from prospective customer agencies, a combination of current and prospective customer agencies, or individual BPA holders.

Some major Federal Government, and any approved State, Local, Regional or Tribunal Agencies may establish a central program management function. Such users may require their primary suppliers to participate in agency program review meetings on a periodic basis, at no additional cost to the Government.

The BPAs will be reviewed annually, review of the BPAs will consist of the following:

- A. The schedule contract, upon which the BPA was established, is still in effect;
- B. The BPA still represents the best value (see 8.404(d)); and
- C. Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

### **13.0 GOVERNMENT POINT OF CONTACT**

Michael P. Williams  
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77 Forsyth St SW  
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Email: [it70acquisitions@gsa.gov](mailto:it70acquisitions@gsa.gov)

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USAF Agency Requirements POC:  
USAF IT Products BPA Program Manager  
AFLCMC/HICI  
501 East Moore St  
Maxwell-Gunter AFB, AL 36114  
Email:...(Organizational email box to be added once created)

### **14.0 CLAUSES**

The resultant BPAs incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be assessed electronically at <https://acquisition.gov> and <https://acquisition.gov/gsam>

52.223–13 Acquisition of EPEAT®- Registered Imaging Equipment (Jun 2014).

52.223–14 Acquisition of EPEAT®- Registered Televisions (Jun 2014) .

52.223-16 Acquisition of EPEAT Registered Personal Computer Products (Oct 2015).

GSAR clause 552.238-74 Industrial Funding Fee and Sales Reporting

*Alternate I (Jun 2016)*. As prescribed in 538.273(b)(1), substitute the following paragraphs (a), (b), (c), and (d) for paragraphs (a), (b), (c), and (d) of the basic clause:

(a) *Definition*. “Transactional data” encompasses the historical details of the products or services delivered by the Contractor during the performance of task or delivery orders issued against this contract.

(b) Reporting of Transactional Data. The Contractor must report all transactional data under this contract as follows:

(1) The Contractor must electronically report transactional data by utilizing the automated reporting system at an Internet website designated by the General Services Administration (GSA) or by uploading the data according to GSA instructions. GSA will post registration instructions and reporting procedures on the Vendor Support Center website, <https://vsc.gsa.gov>. The reporting system website address, as well as registration instructions and reporting procedures, will be provided at the time of award or inclusion of this clause in the contract.

(2) The Contractor must provide, at no additional cost to the Government, the following transactional data elements, as applicable:

- (i) Contract or Blanket Purchase Agreement (BPA) Number.
- (ii) Delivery/Task Order Number/Procurement Instrument Identifier (PIID).
- (iii) Non Federal Entity.
- (iv) Description of Deliverable.
- (v) Manufacturer Name.
- (vi) Manufacturer Part Number.
- (vii) Unit Measure (each, hour, case, lot).
- (viii) Quantity of Item Sold.
- (ix) Universal Product Code.
- (x) Price Paid per Unit.
- (xi) Total Price.



*Note to paragraph*

(b)(2): The Contracting Officer may add data elements to the standard elements listed in paragraph (b)(2) of this section with the approvals listed in GSAM 507.105(c)(3).

(3) The contractor must report transactional data within 30 calendar days from the last calendar day of the month. If there was no contract activity during the month, the Contractor must submit a confirmation of no reportable transactional data within 30 calendar days of the last calendar day of the month.

(4) The Contractor must report the price paid per unit, total price, or any other data elements with an associated monetary value listed in (b)(2) of this section, in U.S. dollars.

(5) The reported price paid per unit and total price must include the Industrial Funding Fee (IFF).

(6) The Contractor must maintain a consistent accounting method of transactional data reporting, based on the Contractor's established commercial accounting practice.

(7) *Reporting Points.*

(i) The acceptable points at which transactional data may be reported include—

(A) Issuance of an invoice; or

(B) Receipt of payment.

(ii) The Contractor must determine whether to report transactional data on the basis of invoices issued or payments received.

(8) The Contractor must continue to furnish reports, including confirmation of no transactional data, through physical completion of the last outstanding task or delivery order of the contract.

(9) Unless otherwise expressly stated by the ordering activity, orders that contain classified information or other information that would compromise national security are exempt from this reporting requirement.

(10) This clause does not exempt the Contractor from fulfilling existing reporting requirements contained elsewhere in the contract.

(11) GSA reserves the unilateral right to change reporting instructions following 60 calendar days' advance notification to the Contractor.

(C) *Industrial Funding Fee (IFF).*

(1) This contract includes an IFF charged on orders placed against this contract. The IFF is paid by the authorized ordering activity but remitted to GSA by the Contractor. The IFF reimburses GSA for the costs of operating the Federal Supply Schedule program, as set forth in *40 U.S.C. 321*: Acquisition Services Fund. Net operating revenues generated by the IFF are also applied to fund initiatives benefiting other authorized GSA programs, in accordance with 40 U.S.C. 321.

(2) GSA has the unilateral right to change the fee amount at any time, but not more than once per year; GSA will provide reasonable notice prior to the effective date of any change. GSA will post notice of the current IFF on the Vendor Support Center website at <https://vsc.gsa.gov>.

(3) Offerors must include the IFF in their prices. The fee is included in the awarded price(s) and reflected in the total amount charged to ordering activities. The fee will not be included in the price of non-contract items purchased pursuant to a separate contracting authority, such as a Governmentwide Acquisition Contract (GWAC); a separately awarded Federal Acquisition Regulation (FAR) Part 12, FAR Part 13, FAR Part 14, or FAR Part 15 procurement; or a non-FAR contract.

(4) The Contractor must remit the IFF to GSA in U.S. dollars within 30 calendar days after the last calendar day of the reporting quarter; final payment must be remitted within 30 calendar days after physical completion of the last outstanding task order or delivery order issued against the contract.

(5) GSA reserves the unilateral right to change remittance instructions following 60 calendar days' advance notification to the Contractor.

(D) The Contractor's failure to remit the full amount of the IFF within 30 calendar days after the end of the applicable reporting period constitutes a contract debt to the United States Government under the terms of FAR Subpart 32.6. The Government may exercise all rights under the Debt Collection Improvement Act of 1996, including withholding or offsetting payments

and interest on the debt (see FAR clause 52.232-17, Interest). If the Contractor fails to submit the required transactional data reports, falsifies them, or fails to timely pay the IFF, these reasons constitute sufficient cause for the Government to terminate the contract for cause.

GSAM 507.105(c) states

(3) Acquisitions requiring additional transactional data reporting elements to those listed in subparagraph (b)(2) of clauses [552.216-75](#) and [552.238-74](#) Alternate I–

(i) Must be coordinated with the applicable category manager, and obtain approval by the HCA and Senior Procurement Executive; and

(ii) All of the following information must be included in the rationale for adding transactional data reporting elements:

(A) List of the data element(s) to be collected.

(B) Describe how the information will be used.

(C) Describe the method of submission (*e.g.* which information technology system will be used, what format(s) are acceptable).

(D) Address any potential duplication (*i.e.* does the contractor submit this data in any other method already?).

(E) Describe efforts to minimize burden on small business.

(F) Describe consequence to Federal program if the element(s) are not collected.

(G) Describe alternatives to obtaining the information other than collecting it from the contractor through this clause.

(H) Identify whether or not this data will be made publicly available and the rationale for this decision, and how the information will be published, if applicable.

(I) Estimated annual burden to the public in terms of hours. The estimate should indicate the number of contractors expected to report the data, frequency of reporting, annual hour burden, and an explanation of how the burden was estimated.

(J) Estimated annual cost to the public in terms of dollars. The estimate should be broken out by initial setup costs and the cost to maintain the reporting requirement.

(K) Estimated total annual cost to the government.

(iii) The approval requirements in this subparagraph do not apply to additional data elements added to a task/delivery order or blanket purchase agreement. However, coordination with the applicable category manager is required.

## **15.0 EVALUATION AND BASIS FOR ESTABLISHMENT OF BPAs:**

This procurement is being conducted in accordance with FAR Subpart 8.4. This is not a FAR Part 15 Contracting by Negotiation acquisition.

### **15.1. BPA EVALUATION FACTORS:**

The Government intends to evaluate quotes and issue BPAs based on four evaluation factors: Three Non Price Factors: (1) Supply Chain Risk Management Go/No Go, (2) Socio Economic Status and (3) Relevant Experience and (4) Price. All Factors are equally important and do not outweigh one another. The Government intends to award (*To Be Determined*) three to five (3 to 5) Multiple Award Blanket Purchase Agreements (BPA)s per BPA LIN for a total of twelve to fifteen (12 to 15) Multiple Award Blanket Purchase Agreements against the GSA General Purpose Commercial Information Technology Equipment, Software, and ancillary Services Schedules in accordance with FAR 8.405-3 procedures without exchanges or communications based upon initial submissions. Therefore, offerors should submit their best terms in their initial quote. The Government may confer with an offeror to clarify quote details. GSA reserves the right to award more, less or even no BPAs depending on the number of OEM's available through the awardees (sufficient network of OEMs to provide the desired breadth of products for this BPA) and the benefit to the government. The Government also reserves the right not to establish any BPAs.

#### **A. NON PRICE FACTOR:**

##### **15.1.1 FACTOR 1- Supply Chain Risk Management:**

The BPA Holder shall submit a SCRM plan as part of its technical submission which identifies and describes relevant SCRM related ISO Certifications along with how they will reduce and mitigate Supply Chain Risk through application of appropriate security controls outlined and described in CNSSI 1253, Appendix D, NIST SP 800-53, NIST SP 800-161, NIST SP 800-171, and related industry standards. The SCRM plan shall include at a minimum a description of how hardware, software, firmware/embedded components, and system data/information will be protected from component substitution, functionality alteration, and malware insertion while in the supply chain. The supply chain shall span from the lowest sub-component producer or manufacturer to the delivery point of the BPA Holder, or its designated agent, such as a distributor.

The SCRM plan, implementation, and risk assessment methodology processes shall apply to the BPA Holder and their suppliers, partners, distributors, and any other

entity that is responsible for handling or managing the supply chain of the products offered under this BPA. Offers that receive a GO rating will be further considered for award. Offers that receive a No- Go rating will not be considered for award and no longer eligible for a BPA Award.

#### 15.1.2 FACTOR 2 - Socio Economic Status:

The Government will evaluate the contractor's business size (socio economic status) and achievement of its GSA Schedule Small Business Subcontracting Goals. The Government will give the highest rating to small business entities. Small business contractors will receive thirty (30) points for the socio economic sub factor. The next highest ratings will be given to other than small businesses whose subcontracting goals exceed their most recent goals established under their GSA Schedule 70 contract. Large businesses that exceed their subcontracting goals will receive twenty (20) points. Large businesses that meet their subcontracting goals will receive ten (10) points. Large businesses that have not met or exceeded their GSA Schedule subcontracting goals will receive zero (0) points. The offeror's most recently approved subcontracting report will be used in this evaluation.

#### 15.1.3. FACTOR 3 Experience:

Offer shall annotate relevant experience on the enclosed attachment (A - Experience Factor) spreadsheet. Offer shall provide relevant experience to identify past (within past 3 years) or current contracts, Blanket Purchase Agreements or orders, including Federal, State, Local and Regional governments and commercial for efforts similar to the Government's requirement. The Government shall only consider this information, when evaluating the offeror's experience. The attachment A - Experience Factor Tab identifies areas where contractors are to provide evidence of previous or current contracts that they have performed or delivered the Elements in Column B. Proof of evidence is an electronic copy of Contracts, Blanket Purchase Agreements or orders that include the following information:

- a. Contract Number:
- b. Contract Dollar Value:
- c. Contract Award Date / Period of Performance:
- d. Excerpt or highlighted location of the element in the order
- e. Contractor/Company Name/Division, phone number and address:
- f. Prime Contractor or Subcontractor:

## **B. PRICE FACTOR**

### **15.2 PRICE**

**DO NOT SUBMIT PRICING WITH YOUR RESPONSE FOR THE DRAFT RFQ**

The government is interested in the breadth of products carried by IT Schedule 70 contract holders. For the purpose of market research, vendors are requested to complete the (Attachment B - Market Basket) spreadsheet. The attachment B Market Basket contains four (4) Tabs: Data Center (Compute/Storage), End User, Network (Connect), and Radio Equipment with the requested Original Equipment Manufacturer (OEM) for each market basket of items.

1. Column A: Quoted OEM: List the OEM you can provide for the product description listed in Columns E, F & G. (Brand name or equal)
2. Column B: Quoted Mfr. Part#: List the Manufacturer's part number for the product you are providing for the product description listed in Columns E, F & G.
3. Column C: (Letter of Supply) LOS: Yes or No: Annotate yes or no if you have a Letter of Supply that authorizes your company to carry/list the product on your GSA IT Schedule 70 contract.
4. Column D: (Contractor Teaming Arrangement) CTA with a LOS: Identify the company you intend on teaming with (that has this item on their GSA IT Schedule 70 contract) You may list more than one by adding a line to the spreadsheet. NOTE: Teaming is at the order level only. (See section 10.10)

#### 15.2.1 Price Evaluation:

A market basket evaluation approach will be utilized in evaluating price for this acquisition. The market basket evaluation is intended to represent a sample of the most commonly purchased products for each BPA Line Item Number. Offerors may submit a quote for each BPA LIN and/or submit a quote for the BPA LIN of their choice. For each BPA Line Item Number quoted, the Offerors must quote on each item within the market basket. Failure to quote on each market basket item within the BPA LIN will result in exclusion from consideration of award. Offerors may quote an equal product(s) for each item listed. The decision as to whether the Offeror's proposed product is determined to be Equal rests solely with the procurement technical team. Failure to propose the brand name or equal products may result in disqualification for award consideration.

The Offerors shall list their schedule price and discount price offered for each BPA LIN. The Government will verify that the discounted prices/rates quoted by the offerors for all quoted categories in the Attachment B - Market Basket spreadsheets are equal to or less than the offeror's Schedule 70 contract prices/rates. GSA has already determined the prices of supplies and fixed-price services, and rates for services offered at hourly rates, under schedule contracts to be fair and reasonable. In accordance with FAR 8.405-3, GSA is seeking a price reduction from the basic GSA schedule price. Provided discounts for each market basket LIN will apply to all products/services that fall under that subcategory. The BPA awards shall be made to the technically acceptable lowest priced offer.