

JEDI Cloud Questions and Answers (Q&A) Matrix for Final RFP

Industry Submitted Information							Government Response
ID #	Final RFP Document	Section	Subsection	Page #	Line #	Information Request (Question)	
1	RFP	L4	Subfactor 1.2	75	2522	We recognize the growing importance of Africa to the National Security interests of the United States and that strategically Africa is of enduring interest for the United States. However, given the facts that the requirement for a POP will limit competition and that Camp Lemonnier is the only permanent U.S. base in Africa at this time, would the the government consider removing the requirement for a POP in Africa at time of submission?	Africa remains of critical importance to the United States, but the Department recognizes the challenges associated with getting connectivity in Africa. The SOO has been amended to reflect the Department's updated requirements. Points of presence on all continents, except Africa and Antarctica, must exist and operational at time of proposal. The Africa point of presence must be available within 30 days of the conclusion of the post-award kickoff event.
2	J-6	1.3	1.3.3	4	na	Will the JEDI Cloud PMO approve a PaaS service for IL5 if it meets the cryptographic separation of data but uses a pool of compute? For example a serverless compute service that uses a multi tenant pool of compute but ensures that data is cryptographically separate.	All proposed services have to meet the requirements and guidelines specified by the solicitation.
3	N/A	N/A	N/A	N/A	N/A	Given some of the aggressive timelines for deployment of tactical edge devices, clearly most offerors would need to keep inventory on hand. Is the government able to guarantee some type of minimum order or some sort of time frames upon which the first tactical edge deployment would happen so that it doesn't place an undue burden on the contractor?	An IDIQ by its nature is indefinite. Right now, we are not intending to add any particular guaranteed buy beyond the currently articulated minimum. A strong partnership and coordination with the awardee is going to be critical for successful performance, especially with regard to accreditation and tactical edge. The amendment adds a statement to the SOO that the Government will not order any tactical edge devices (including both static, modular, rapidly deployable data centers and portable devices) until the first unit is assessed and authorized within each classification level. Therefore, orders for unclassified units would not be placed until one unclassified unit has been assessed and authorized for use by the DoD. The same is true for orders for units supporting classified services.
4	L-8	Factor 9	0	83	2964	Please advise what type of illustration is required for the BOE requirement "illustration of how the applicable IaaS, PaaS, and Cloud Support offerings are orchestrated together to meet the requirements of the price scenario".	An illustration is something that serves to illustrate (such as a diagram, example, or other depiction that helps make something clear) how the applicable IaaS, PaaS, and Cloud Support offerings are orchestrated together to meet the requirements of the price scenario.
5	N/A	N/A	N/A	N/A	N/A	So would a JV be considered one cloud?	An offering team, including a JV, needs to propose a solution that meets all the requirements of the RFP.
6	L-2	Price Scenario	Scenario 1	2	37	To clarify, in pricing scenarios it says "JEDI CLOUD CDN," or "JEDI CLOUD RELATIONAL DATABASE," or "JEDI <Product>"; Should the Cloud Service Provider provide that PaaS CLOUD SERVICE FOR JEDI or is that Government Furnished Product to be housed on Cloud Provider IaaS?	Any mention of a service prefixed with the label "JEDI Cloud" is intended to refer to a relevant IaaS, PaaS, or other offering in the offeror's catalog.
7	RFP	L5	Factor 3	79	2768	Will the Government refer the offeror to an applicable standard and/or guideline for quantifying electromagnetic emanations?	As cited in the JEDI Cyber Security Plan, use the National Security Telecommunications and Information Systems Security Advisory Memoranda (NSTISSAM) Level I: Compromising Emanations Laboratory Test Standard.
8	RFP	L5	Factor 3	79	2768	Will the Government refer the offeror to an applicable standard and/or guideline to control the magnitude of electromagnetic emanations?	As cited in the JEDI Cyber Security Plan, use the National Security Telecommunications and Information Systems Security Advisory Memoranda (NSTISSAM) Level I: Compromising Emanations Laboratory Test Standard.
9	N/A	N/A	N/A	N/A	N/A	The three copies of data within the portable modular data center. Is that within the data centers or does that have to be geographically dispersed itself?	As specified in Pricing Scenario 5, the requirement is for three copied within a modular data center. We are trying to account for the fact that memory does occasionally fail. The DoD's requirement is for three copies within a modular data center so the data remains viable and accessible even in the event of hardware failure or data corruption.

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10	L-8	Section 3		84	2994	For the three option periods in each of the four priced catalogs, is the RFP requirement intended to limit these worksheets to a narrative explanation of the proposed pricing methodology in lieu of re-listing the entire catalog for each of the three option periods?	As stated in RFP Section L8: Volume VI – Price Submission Instructions, Factor 9: Price, Section 3., each worksheet for option periods is limited to a narrative declaration.
11	L-1	3	3.15	9	319	Please define 'automated failover' capabilities.	As stated in the SOO, each data center must be capable of automated failover of computing, network and storage services to one another within a classification level. Additionally, the Offeror must provide sufficient capability for the DoD to configure applications for high availability and failover.
12	General	CDRL A013	Block 4	0	0	CDRL A013 references Attachment J-4; however, there is no such attachment included in the RFP files. Please advise.	Attachments J-1 through J-5 are to be provided by Offerors.
13	L-2	Pricing Scenario 2	N/A	7	213-215, 233-235	On lines 233-235, the scenario states that the ERP system will handle the synchronization of data for the ERP between the field and the JEDI Cloud. On lines 213-215, the scenario states that the edge device must do the synchronization of data for the ERP between the field and JEDI cloud. Please clarify if the ERP system will manage the sync or not.	Both infrastructure and application synchronization occur in Price Scenario 2. The edge device is expected to handle synchronization with JEDI Cloud as outlined in the SOO. Additionally, the ERP will initiate periodic synchronization of the ERP databases as outlined in the scenario.
14	RFP	H	H2	23	488	Numerous factors, such as scale, utilization, unique equipment requirements, networking, utility costs, and security requirements can impact the pricing of a service. Pre-established “price premiums” cannot take these unique factors into consideration, and therefore, do not result in appropriate commercial pricing. Instead of mandating the pricing practices of commercial offerors, the DoD will obtain fair and reasonable commercial pricing by allowing offerors to propose unique pricing approaches consistent with their commercial practices. We recommend deleting the words “lesser expensive premium” in Section H2, paragraph 4.a.	Clause H-2 is necessary to ensure that DoD receives competitive pricing post-award. The language remains as stated.
15	RFP	H	H1	23	448	CSPs have security standards and processes in place to ensure that tenants have completely vacated hardware prior to reuse. It is inconsistent with the pooled resourcing nature of commercial cloud to require CCPO approval prior to reusing classified infrastructure. To that end, we recommend the government remove the requirement in paragraph 5 of Clause H1 that the contractor obtain CCPO approval prior to reusing infrastructure for non-JEDI user / tenants.	Clause H1 is amended to update the government's requirement.
16	RFP	H	H1	23	445, 453	CSPs have security standards and processes in place to ensure that tenants have completely vacated hardware prior to purging and destruction. This includes the automated purging of prior customer data from re-provisioned infrastructure and storage capacity. Purging and destroying infrastructure is an integral part of protecting customer data. Requiring offerors to request permission for such actions will result in decreased security and the processing of hundreds to thousands of such requests each month. To avoid these issues we recommend the DoD change RFP Section H1 paragraphs 4 and 5 to require CSPs to preserve hardware upon government request, rather than requiring permission to purge or destroy.	Clause H1 is amended to update the government's requirement.
17	RFP	H2	1	23	463	To minimize the administrative burden on the government, would the government consider changing the 5-day notification requirement to a monthly update of the catalog? This would ensure that there would be one monthly catalog update submission instead of multiple catalog submissions on a daily or weekly basis as new services are released.	Clause H2 remains the same. While the contractor must notify the JEDI Cloud Contracting Officer within 5 days, the timing and frequency of catalog updates will depend on multiple factors, to include the contracting officer's approval of new services and the determinations identified in clause H2.

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18	RFP	H-6	0	26	626	Can the Government clarify who the "Contractor" is in item 6? Item 6 states Contractor is a third party beneficiary, is the Contractor here the RFP proposal offeror or the JEDI contractor awardee? Can the government also clarify who would the non-contractor party be under item 6?	Clause H6 applies to post-award administration of the contract. "Contractor" in paragraph 6 is the JEDI Cloud awardee.
19	RFP	H-6	3.a-d	26	558	For the access of information outlined in 3(a-d), are these situations applicable to pre-award access or post-award? Will post-award access include access to information submitted to RFP by offerors who are not awarded with the contract?	Clause H6 applies to post-award administration of the contract. Separately, Section L advises Offerors about the government's request for permission to use particular support contractors for administrative/ministerial purposes. The listed support contractors would have access to Offerors' proposals as part of these administrative/ministerial duties. Proposals will be strictly safeguarded in accordance with all applicable regulations and laws.
20	RFP	H-8	0	28	692	Are the terms of the license agreement and the price lists submitted confidential for offerors; i.e., do the confidentiality provisions in the Addendum apply only to the awardee?	Clause H6 applies to post-award administration of the contract. Separately, Section L advises Offerors about the government's request for permission to use particular support contractors for administrative/ministerial purposes. The listed support contractors would have access to Offerors' proposals as part of these administrative/ministerial duties. Proposals will be strictly safeguarded in accordance with all applicable regulations and laws.
21	RFP	H-6	0	26	607	4.c. states that the copies of such employee non-disclosure agreements shall be provided to the Government; will offerors have access to the non-disclosure agreement terms and conditions?	Clause H6 does not grant the contractor access to the non-disclosure agreements executed between the government and the third party.
22	RFP	H-6	0	26	558	Will the government notify the contractor when its Confidential Information is provided to any person outside the government?	Clause H6 does not require notification to the contractor.
23	Draft RFP Section B	B1	2	2	NA	CLIN 0002 is labeled "Classified IaaS and PaaS". Is this CLIN intended to cover pricing for all levels of classification (e.g. Secret and Top Secret pricing)?	CLIN 0002 covers pricing for all levels of classified services.
24	RFP	0	0	0	0	Why was subfactor 1.8 (Identity and Access Management) removed from the Volume II gate criteria given JEDI's focus on fortified security and the key role of identity management in establishing a secure baseline?	DoD determined that sub-factor 1.8 was not necessary for purposes of the Gate Criteria.
25	RFP	L	L5	82	2880	Would the government please clarify the technical evaluation criteria in Volume III that apply to scenario component 4(c) which is "...but assuming that the order for paragraph (a) is placed on January 6, 2025." as compared to 4(a)(i). It is unclear if the government is expecting vendors to forecast JEDI Cloud capabilities nearly six years into the future, and how those capabilities will be equitably evaluated and accountably delivered to DoD. Due to the nature of rapidly changing cloud services and new capabilities, we recommend the government remove any technical evaluation of future services and focus only on future pricing of existing services.	Factor 5 is amended to require a description of the technical approach to 4 (e).
26	N/A	N/A	N/A	N/A	N/A	Are all data centers required to be accredited at time of proposal?	For Gate Criteria Sub-Factor 1.2, there must be three existing data centers that are at least 150 miles apart and accredited to operate the specified services in the Gate Criteria at FedRAMP Moderate. Additional information beyond those three data centers and the specific services is not required. Post-award, the contractor must provide the unclassified data centers and services meeting all requirements in the JEDI Cyber Security Plan, which requires more than FedRAMP Moderate.
27	N/A	N/A	N/A	N/A	N/A	Are all services at the three data centers required to be FedRAMP Moderate accredited?	For Gate Criteria Sub-Factor 1.2, there must be three existing data centers that are at least 150 miles apart and accredited to operate the specified services in the Gate Criteria at FedRAMP Moderate. The three datacenters do not need to be supporting the same offerings.

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28	L-2	Price Scenario 4		15	488 and 491	Are Price Scenarios 4(f) and 4(g) intended to be based on paragraph (e), which follows a sequential pattern. The RFP indicates to follow paragraph (c).	For Price Scenario 4, paragraphs (f) and (g) both should reference paragraph (e). This is amended.
29	L-2	Price Scenario 4	0	13	414	Regarding "the analysis application stack," can the government confirm that it is providing software to scan the logs and that the offeror does not need to price this software?	For Pricing Scenario 4, assume the Analysis Application is installed, configured, and managed by the DoD.
30						We would like to clarify DoD's objectives for adding a requirement for 3 redundant copies of storage within the modular data center, which could be interpreted as requiring 300PB of raw storage instead of 100PB, therefore significantly impacting the price of the modular data center solutions and further skewing the price evaluation.	For pricing scenario 5, three copies of the data is necessary to meet the Government's requirements for guarding against data loss or corruption. This is amended.
31						Does publicly-available in the definition of CCO in Attachment J-8 Definitions mean available to anyone in the public or can it just be available to particular clients from the public?	For purposes of the CCO definition in Attachment J-8, publicly-available means the offering is available to anyone in the public commercial marketplace.
32	RFP	L-3	Tab D	72	2366	What specifically does DoD want from section H2 and H3 "fill-ins"?	In clause H2, the government is requesting the offeror to provide a premium to be applied to all classified offerings when a new unclassified service is offered in the marketplace and transitioned to the classified offerings. In clause H3, the government is requesting the offeror provide a percentage to be applied to the price drop as described in the subject section.
33	General	0	0	0	0	In the RFP, Cyber Security Plan, and SOO the requirements for 3 or more data centers to support each level of classification are stated. There are no performance metrics associated with overall uptime of JEDI infrastructure and the terms 'resiliency', 'failover', 'high availability' are all used as rationale for this requirement. Can the DoD please provide more precise objectives for their data center resiliency, high availability, failover and continuity of operations objectives?	In the event of a data center failure, all JEDI Cloud services must remain available for use by the DoD. The SOO outlines a set of Performance Metrics in table 5.1.
34	J-6	4	4.4.6	7	na	Please clarify requirement of 'direct fiber links' to DoD Meet-Me-Points	In this case, "direct" means dedicated. This is clarified in Attachment J-8 Definitions as part of the amendment.
35	L-1	0	0	0	0	Will there be a mandatory directive to some, or all, of the DoD to use the JEDI Cloud contract in preference to other acquisition/contract vehicles? This is important to know for purpose of determining pricing in order to understand the volume of business.	JEDI Cloud is an ID/IQ, not a requirements contract. Therefore, there is no contractual requirement limiting DoD users to JEDI Cloud. The Department's cloud strategy continues to evolve, including policy decisions.
36						For Price Scenario 6, what kind of latency should we assume in moving data between JEDI Cloud and the edge device? Also, is there any expectation that data outside of JEDI Cloud will be used to train the algorithm?	Latency is not specified in the pricing scenario. There will be instances where the government will not know the latency requirements when deploying tactical edge devices. You do not need to account for data outside of JEDI Cloud and the tactical edge device.
37	RFP	L7	Factor 8	83	0	When the government provides additional guidance on the demonstrations, please include: 1) The number of offeror's staff that the government will allow in the demonstration venue. 2) The duration of the demonstration. 3) Will the demonstration include a Q&A session. 4) Will Q&A occur during the presentation or separately at the completion of the demonstration. 5) What, if any, restrictions will the government place on the equipment the offeror brings to the venue for the demonstrations.	Logistical details of this nature will be provided at least 7 days before the demonstration.

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38	RFP	H-10	0	32	718-719	An online commercial marketplace for third party products and services seems to be an Amazon-like requirement or intended to limit the competition to Amazon, especially since it is a gate criterion. Such a marketplace may be something run by a retail sales company like Amazon, but it is not for commercial cloud services providers. Accordingly, to enhance competition, will DoD revise this requirement to provide that the marketplace should be a contract performance requirement; i.e., the awardee shall establish and operate a commercial marketplace?	Multiple commercial cloud service providers have an online marketplace. This is an important government requirement to facilitate the rapid adoption of cloud infrastructure and the ability to operationalize that infrastructure.
39	General	0	0	0	0	Please advise if multiple references are allowed in Columns C, D, and E in the crosswalk matrix.	Multiple references may be made in columns C, D, and E (i.e. x001 & x002 in the same cell).
40	General	CDRL A004	Block 5	0	0	Please advise what, if anything, is required with the proposal submission regarding "Block 5 - TBD shall be based on the PWS reference submitted by the offeror".	No action is required with the proposal submission regarding Block 5 of the CDRL.
41	General	CDRL A005	Block 5	0	0	Please advise what, if anything, is required with the proposal submission regarding "Block 5 - TBD shall be based on the PWS reference submitted by the offeror".	No action is required with the proposal submission regarding Block 5 of the CDRL.
42	General	CDRL A006	Block 5	0	0	Please advise what, if anything, is required with the proposal submission regarding "Block 5 - TBD shall be based on the PWS reference submitted by the offeror".	No action is required with the proposal submission regarding Block 5 of the CDRL.
43	General	CDRL A014	Block 5	0	0	Please advise what, if anything, is required with the proposal submission regarding "Block 5 - TBD shall be based on the PWS reference submitted by the offeror".	No action is required with the proposal submission regarding Block 5 of the CDRL.
44	L-2	Pricing Scenario 1	N/A	2 and 3	75-79	Does the database software that the application owner installs handle replication load balancing between the clustered database server nodes?	No additional JEDI Cloud services are required to manage the database cluster or the manner in which the application communicates with it.
45	L-2	Pricing Scenario 1	N/A	2 and 3	75-79	We assume that all of the storage needs for the database nodes is taken care of by the 500 GB SSD drive - Is this correct? If not, please specify what additional storage is required?	No additional storage is required to support the database cluster.
46						For Price Scenario 4, are you open to Offerors proposing different ways of tagging and maintaining data?	Offerors need to propose a solution that meets any specified requirements, and, so long as the particular requirements are met, Offerors are encouraged to propose innovative solutions. There are instances where a price scenario established particular parameters or limitations, and those need to be followed. Keep in mind that your proposed solution for particular price scenarios needs to be consistent with your overall proposed solution for JEDI Cloud.
47	General	0	0	0	0	Would the government please identify all security clearances required for personnel to be onsite OCONUS.	One of the requirements in the Statement of Objectives is that tactical edge devices needs to be deployable and configurable without any on-site assistance. There is no requirement for contractor personnel to be OCONUS. Even in a break fix scenario, the intention is that the contractor can remotely fix tactical edge devices or that the government will physically swap out the tactical edge device for a new one. How many extra tactical edge devices an organization decides to put on task order to have spares will be determined by their specific mission needs.

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48	N/A	N/A	N/A	N/A	N/A	Can the government please clarify the kind of security clearances required for personnel to be on-site OCONUS for tactical edge requirements?	One of the requirements in the Statement of Objectives is that tactical edge devices needs to be deployable and configurable without any on-site assistance. There is no requirement for contractor personnel to be overseas. Even in a break fix scenario, the intention is that the contractor can remotely fix tactical edge devices or that the government will physically swap out the tactical edge device for a new one. How many extra tactical edge devices an organization decides to put on task order to have spares will be determined by their specific mission needs.
49						The 14 day delivery time for modular data centers is unrealistic. Will the government revise the requirement?	One of the ways the Department of Defense projects dominance is our ability to put troops on the ground anywhere in the world overnight. To that end, we have to be prepared to operate in a variety of conditions on a variety of timelines. We need the ability to bring to bear better capabilities including compute and storage in a reasonable timeline to support our warfighters. The 14 day requirement remains. However, the Department has clarified that modular data center units will not be ordered until the first at each classification level has been assessed and authorized for use. Additionally, the CCPO will work in close partnership with the Offeror to project the demand signal and manage expectations as practicable.
50	N/A	N/A	N/A	N/A	N/A	Is there a date anticipated for the first tactical edge deployment? Similarly, to how you have done with unclassified, secret, and top secret or is that more of a period of performance contract starts you can order day 1?	Orders can be placed at any time; however, DoD would note that tactical edge offerings are not a CLIN unto themselves. There are unclassified tactical edge devices and classified tactical edge devices, so the availability timeframes equally apply to tactical edge devices based on classification level. Your attention is directed to question ID #3 released with this matrix that addresses an amendment relevant to the ordering process for tactical edge devices.
51	RFP	L5	Factor 3	80	2801	Consideration for category two must include government owned platforms such as aircraft carriers. Will the Government provide the ruggedization requirements for shipboard applications?	Other than an operating temperature range as specified in the SOO, ruggedization is not required for static, modular, rapidly deployable data centers.
52	L-2	Price Scenario 2	0	15	488-489	Is paragraph f in pricing scenario 4 supposed to reference paragraph e, rather than paragraph c?	Paragraphs (f) and (g) both should reference paragraph (e). This is amended.
53	RFP	M	3	90	3245	Why is the PWS not scored independently of the Volume II and Volume III evaluation criteria? How will the PWS be evaluated?	Per Section M, for Factors 2 through 7, in addition to the criteria listed in Section M, the Government will consider the degree to which the proposed approach and proposed ID/IQ PWS (for the sections that are applicable to the respective Factor) are consistent with each other and reflect an understanding of the Government's requirements (Section 3 and Section 5 of the SOO) as applicable to the respective Factor.
54	L-2	Pricing Scenario 1	N/A	2	46	Does the government want the CDN to store DoD data across the globe in a shared infrastructure that is on the internet? If so, what is the global distribution of requests (percentage) for the following regions - North America, Europe, Asia, South America, Australia?	Pricing Scenario 1 is amended to include a breakdown of request origination.
55	RFP	M	0	0	0	IaaS and PaaS offerings are not identical. How will DoD evaluate the different capabilities of the offerors?	Proposals will be evaluated in accordance with section M of the RFP.
56	RFP	M	0	0	0	Section M does not include any evaluation criteria for evaluating the different PaaS capabilities offered by competing CSPs. How will differentiators and capabilities between PaaS services be evaluated?	Proposals will be evaluated in accordance with section M of the RFP.

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57	RFP	L3	TAB F	72	2388	Will a DD254 be issued with each Task Order?	RFP Section B5 states: "Future TO DD Form 254s are anticipated to be identical to Attachment J-7 with the exception of Block 16, Certification and Signature, and Block 17, Required Distribution. Each TO ordering activity will complete Blocks 16 and 17 as appropriate."
58	RFP	L4	1.2	75	2511	Please clarify the government's intent. The RFP states that data centers must be within the customs territory of the US. This is further reinforced in the cyber security plan (4.1.1) only to be contradicted later in the cyber security plan (4.2.6) where it broadens the definition to say that infrastructure may reside on US military installations.	Section 4.2.3 requires infrastructure, excluding networks and points of presence, to be within US customs territory or on US military installations. However, infrastructure that constitutes or is contained in a JEDI Cloud data center must be in U.S. customs territory. For example, a tactical edge device is not a data center and could therefore be on a US military installation.
59						Section C2: Program Management (page 14) – is the Deputy PM a required position?	Section C2 requires both a Program Manager and Deputy Program Manager.
60	RFP	C	4	15	147	It is common commercial practice for CSPs to lease cloud infrastructure (e.g., servers). These leases allow for unrestricted physical access and the ability to rapidly affect changes within infrastructure, but are generally less than 11 years in duration due to the necessity of hardware upgrades and technological innovations. To account for this common commercial practice, we recommend the DoD either add a paragraph 5.c. to Section C4 which allows for such leases, or remove the 11-year requirement from paragraph 5.b and allow offerors to self-certify to eliminate the need to submit excessive documentation.	Section C4 is amended to update the government's requirement.
61	General	0	0	0	0	Please clarify, in addition to Factors 2-6, should an Offeror include references to the Volume II: Factor 1: Gate Criteria that are referenced in the PWS.	Section L does not require Offerors to make PWS references as part of the Factor 1 Gate Criteria submission. Offerors should only submit the required information as instructed.
62	RFP	L8	1	83	2948	In which Volume VI Price Tab should offerors provide the completed Section B CLIN tables?	Section L instructs Offerors to provide the Section B fill ins under Tab D of Volume I. Section B is not resubmitted as part of Volume VI; however, the price values need to be consistent with the values provided as part of Volume IV, Tab C, Table L-2.
63	RFP	H-10	0	32	726-728	Does the solicitation require an offeror to provide the terms and conditions applicable to its marketplace users? If so, how will those terms and conditions be evaluated?	Section L requires Offerors to provide all License Agreements (whether called an End User License Agreement, Terms of Use, or some other name) and Service Level Agreements (SLAs) applicable to the services that are proposed for delivery in its proposal. This would include any end user agreements that govern how JEDI Cloud users may use the online marketplace; however, the amendment clarifies that the Offeror does not need to submit third party license agreements for third party offerings provided through the online marketplace where paragraph 3 of Clause H10 applies.
64	L-1	3	3	4	129	Will the government work with the awardee to more fully define the requirements and logistics for deploying the classified instances of the JEDI cloud?	Successful contract execution of the classified requirements will necessitate a strong partnership between the government and awardee.
65	RFP	M	2.2	88	3171 – 3173	Please confirm that both Volume IV and Volume VII are submitted during Phase Two step 1.	That is incorrect. Section M has been clarified to indicate that Volumes IV and VII are submitted during Phase Two Step 2.
66						Is Price Scenario 5 asking for raw storage or usable storage?	The 10 PB, as amended in Price Scenario 5, is for usable storage. Offerors may propose any solution that meets the requirements outlined in Pricing Scenario 5 including the usable storage requirement.

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67	L-1	5	31	18	0	By requiring offerors to deliver Modular Data Centers (MDC) within 14 days of order, offerors will need to keep a number of MDCs on hand at all times—to include pre-award—incurring significant capital expenses without any government demand signal, financial commitment, or an assessment/accreditation of the MDC design. We recommend the 14-day performance metric start following the DoD’s initial MDC order at each classification level and accreditation of the MDC design.	The 14-day performance metric remains, however, question ID #3 provides amended language relative to the tactical edge ordering process.
68						Would the government consider expressing reliability SLAs durability and availability numbers as opposed to a specific distance and then allow providers to offer their solutions to achieve that level of availability or durability?	The 150 mile requirement remains as stated.
69	L-1	3. Performance Requirements	3.19.3	10	385	The requirement states that, “These capabilities must also allow users to quantify and control magnitude of electromagnetic emanations.” Can the government please explain what this means by providing use case examples?	The amendment updates the SOO to remove the quantify requirement.
70	L-2	L	Pricing Scenario 1	2	44	Application node performance seems very poor which creates the need for an unusually high number of scale out instances. Please confirm 500 requests per minute to be correct.	The application node performance metric of 500 requests per node is correct.
71						Section F3: Place of Performance (page 18) – services provided may necessitate effort in CONUS and OCONUS. Travel is not expected, so will OCONUS services all be remote?	The contract does not include onsite OCONUS support by the vendor. The intention is that if a tactical edge device fails, any vendor support is provided remotely.
72	RFP	Sub-Factor 1.2 High Availability	1.2.2	75	2520-2526	Sub Factor 1.2 item 2 requires that the offeror have redundant and globally distributed points of presence (POP) which are controlled by the offeror. There are several industry definitions concerning implementation of POPs. We understand the intent of Gate 1.2 for OCONUS POPs is to connect to applications and/or services running in CONUS datacenters. Would the DOD consider amending Gate 1.2 to state this purpose?	The definition of Points of Presence in Attachment J-8 Definitions will be revised as follows: "A demarcation point or interface point between communicating entities. For purposes of JEDI Cloud, this is intended to be a network access point under the Offeror's control as defined in Section C4 of the RFP where JEDI Cloud is accessible to DoD." Connecting to the Offeror's points of presence (using a dedicated link or Internet connection), the DoD must be able to access JEDI Cloud services hosted in the CONUS data centers.
73	RFP	L4	Subfactor 1.2	75	2522	Sub Factor 1.2 item 2 requires that the offeror have redundant and globally distributed points of presence (POP) which are controlled by the offeror. There are several industry definitions of POPs, including communication peering points for public Internet traffic and meet me locations for private telecommunication circuits used to interconnect enterprises with the cloud provider and alternatively as a network edge location where the cloud provider deploys edge devices near users for the purpose of caching and securing connections to applications. The RFP currently does not define a POP or specify a use case on how the DOD intends to use the points of presence. We understand a point of presence (PoP) to be an artificial demarcation or point interface between either public or private networks and a cloud provider's network for the purpose of connectivity or optimization of the delivery of applications hosted in the Cloud. Is this definition acceptable for the purposes of this solicitation?	The definition of Points of Presence in Attachment J-8 Definitions will be revised as follows: "A demarcation point or interface point between communicating entities. For purposes of JEDI Cloud, this is intended to be a network access point under the Offeror's control, as defined in Section C4 of the RFP/resulting contract, where JEDI Cloud is accessible to DoD." Connecting to the Offeror's points of presence (using a dedicated link or Internet connection), the DoD must be able to access JEDI Cloud services hosted in the CONUS data centers.
74	RFP	L7	Factor 8	83		Please confirm that the demonstration presenters must be offeror company employees.	The demonstration presenters must be employees of the proposing team; subcontractor or JV employees, as applicable, are considered part of the proposing team.

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75	RFP	0	0	74	2455	Why must offerors meet the Gate Criteria at the time of proposal rather than at the time of award? Will the government consider allowing offerors to meet the requirements at the time of award and assess any performance concerns as part of the overall risk assessment?	The Department amended Factor 1, Sub-Factor 1.2 to allow for the Africa Point of Presence requirement to be met 30-days after the conclusion of the post award kickoff event.
76	N/A	N/A	N/A	N/A	N/A	What is your expected latency time on the Africa points of presence?	The Department is looking for the best offerings industry can provide. The SOO has specific metrics outlining the performance requirements for various services, and Offerors should ensure their proposed solution is capable of meeting the performance metrics.
77	RFP	L-4	1.2	74	2521-22	Not all commercial CSPs have expanded their business to all continents. To enhance the competitiveness of the RFP, will DoD modify the POPs requirement to focus on the continents where DoD most likely will have tasks in the initial two-year contract period and revise the date for compliance to the date of contract award instead of the proposal due date?	The Department recognizes the challenges associated with getting connectivity in certain continents, particularly Africa. The SOO has been amended to reflect the Department's updated requirements. Points of presence on all continents, except Africa and Antarctica, must exist and be operational at time of proposal. The Africa point of presence must be available within 30 days of the conclusion of the post-award kickoff event.
78	L-1	3	3.0	4	129-135	In order to meet the RFP's 30/180/270 day delivery timeline, offerors will need to: (1) incur significant capital expenses related to data center build out prior to contract award; or (2) propose solutions that meet the government's minimum requirements in way that will not deliver long-term operational value or provide the innovation the government is seeking through JEDI. We do not believe the DoD intended either of these outcomes and recommend the DoD allow offerors to deliver the initial capability (to include high availability and automated failure) at the RFP's 30/180/270 delivery deadlines and deliver the remaining locations post-award on an offeror proposed timeline.	The DoD and warfighters on the front line need services that are reliable and resilient. The Department's requirements were amended to clarify that classified data centers can be collocated with unclassified data centers as long as the requirements outlined in the JEDI Cyber Security Plan and the DD Form 254 are met.
79	RFP	L-8	9	83	2948-2950	What specifically does DoD want offerors to provide in response to the statement: "The Offeror shall include any information in this overview necessary to support the JEDI Cloud Contracting Officer's responsibility determination under FAR Subpart 9.105?"	The DoD specifically wants the offeror to provide any information necessary to support the JEDI Cloud Contracting Officer's responsibility determination under FAR Subpart 9.105.
80	L-2	L	Pricing Scenario 3	11	339	Does the government want the contractor to price the publication/management of the model?	The DoD updated Pricing Scenario 3 in the amendment to clarify what should be priced.
81	N/A	N/A	N/A	N/A	N/A	Is changing to a three data center minimum a recent requirement or a change from old requirement? Because that is a change from the drafts.	The draft RFP process was iterative. The final RFP constitutes DoD's requirements for JEDI Cloud.
82	RFP	L-4	1.2	75	2513	Will DoD extend the due date for FedRAMP authorization to 30 days after contract performance instead of the date for proposal submission? This change will enhance competition and the FedRAMP authorization can be evaluated as risk factor in accordance with Section M.	The due date for FedRAMP Moderate authorization is not being amended; however, question ID #181 addresses an amendment to the FedRAMP Moderate requirement.
83	RFP	L4	Subfactor 1.3	75	2552-2553	We understand that the evidence of control under Section C4 is provided in Volume I only and not submitted a second time in Volume II Subfactor 1.3. Is our understanding correct?	The evidence of control under Section C4 is only provided once in Volume I.
84	L-8	Section 3		84	3018	Is there a separate Table L-2 file included in the RFP documentation or is the Offeror responsible for creating a Table L-2 as a MS excel workbook?	The government has provided the table in RFP Section L8: Volume VI – Price Submission Instructions, Factor 9: Price, Section 3. No additional files are being provided by the government. Offerors will need to create their own file in a manner that is consistent with the instructions in Table L-2.

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85	L-2	Pricing Scenario 1	N/A	2	48	The 5% of new reads from the CDN storage account includes the content that has expired and needs to be restored to the CDN - Is this correct? If not, what is the % inclusive of reads that are due to the 30 expiration?	The Government has removed the language around the static file store expiration as that information was not necessary for pricing. The pricing scenario has been amended for clarification.
86	General	0	0	0	0	How would the government like to handle changes to prices and or terms that occur during the evaluation period? For example, price changes that go higher or lower on the website but not reflected in the already submitted proposal.	The Government intends to conduct discussions for this acquisition, but reserves the right to forego discussions with Offerors. As such, the Offeror's initial offer should contain its best terms from a price and technical standpoint. If discussions are held and Final Proposal Revisions (FPR) requested, Offerors are free to revise any aspect of its proposal in accordance with the contracting officer's instructions. To the extent the cloud vendor's commercial marketplace prices change, which is required to be included as a column in the price volume, those price changes should be reflected.
87	RFP	L8	0	0	0	Can the offeror add new services after preview stage (at general commercial availability)?	The Government intends to conduct discussions for this acquisition, but reserves the right to forego discussions with Offerors. As such, the Offeror's initial offer should contain its best terms from a price and technical standpoint. If discussions are held and Final Proposal Revisions requested, Offerors are free to revise any aspect of its proposal in accordance with the contracting officer's instructions, but Offerors are cautioned that any revisions from the initial proposal may not necessarily improve its evaluation and potentially impact it negatively depending on the specifics.
88						Would the government consider relaxing the FedRAMP Moderate JAB requirement to be at time of contract award rather than at time of proposal?	The government is not changing the timeline requirement for FedRAMP Moderate in Sub-factor 1.2; however, question ID #181 in this matrix that addresses an amendment to the FedRAMP Moderate requirement.
89	L-8	Item 3		85	3023	Please advise if the response provided to L5 Price Build-up, Discounts & Premiums, for each scenario meets the requirements for the information requested as a separate PDF file that will be made Attachment J-3, Contractor Discounts, Premiums, and Fees, to the contract at award.	The government is requesting a separate submission for L-5: Price Scenario Price Build-Up Template and Attachment J-3: Contractor Discounts, Premiums, and Fees. The Offeror shall identify all proposed discounts, premium rates, and/or fees as a separate PDF that will be made Attachment J-3, Contractor Discounts, Premiums, and Fees, to the contract at award. All terms and conditions applicable to any proposed discount and premium rates and fees (including, for example, whether it applies to specific items, categories/groups of items, or entire catalog) shall be included. The format for Attachment J-3 is at the discretion of the offeror.
90	L-2	Pricing Scenario 5	a	17	535 – 537	For Pricing Scenario 5 items a.iv-a.v: does the government want pricing information for all 10 modular data centers or per unit for each Modular Data Center?	The government requires the offeror to price the items out as requested in the L-2: Price Scenarios and L-5: Price Scenario Price Build-Up Template. The offerors shall provide price at a granular level consistent with their proposed catalogs and pricing strategy.
91	J-6	1	1.3.3	3	na	There is no mention of compute resources for this policy requirement. How do the means for meeting the IL5 processing requirement described here reconcile with the requirement for cryptographic certainty of processing between tenants within a virtualized environment?	The Government will consider all possible solutions industry has to offer that will meet all of the requirements of the solicitation. JEDI Cyber Security Plan 1.3.3 provides a deviation to the DoD's Cloud Computing Security Requirement Guidelines to allow logical separation as an alternative to the physical separation requirements. Section 4.3 of the JEDI Cyber Security Plan outlines the logical separation requirements that must be met to provide logical separation between tenants, and must be met regardless of the implementation choice made as a result of the optionality provided by 1.3.3.

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92	J-6	1.3	1.3.3	4	na	Please clarify the isolation requirements for compute and networking if the encryption methodology described for storage in 1.3.3 (2) is employed to meet Impact Level 5 requirements.	The Government will consider all possible solutions industry has to offer that will meet all of the requirements of the solicitation. JEDI Cyber Security Plan 1.3.3 provides a deviation to the DoD's Cloud Computing Security Requirement Guidelines to allow logical separation as an alternative to the physical separation requirements. Section 4.3 of the JEDI Cyber Security Plan outlines the logical separation requirements that must be met to provide logical separation between tenants, and must be met regardless of the implementation choice made as a result of the optionality provided by 1.3.3.
93	N/A	N/A	N/A	N/A	N/A	Does the government have any prescribed size or organization for the vendor's PMO, based on how the government is organizing itself?	The Government will consider all possible solutions industry has to offer that will meet the requirements of the solicitation and will not be prescriptive by specifying a solution.
94	RFP	C2	paragraph 1	14	71-84	Given that the size of the PMO will be dependent upon the number and size of task orders, how would the government prefer the vendors appropriately size the PMO based on initial operating capabilities?	The Government will consider all possible solutions industry has to offer that will meet the requirements of the solicitation and will not be prescriptive by specifying a solution.
95	RFP	1	1.2	75	2528	What are the 'built-in' data storage redundancy requirements for nearline storage?	The Government will consider all possible solutions industry has to offer that will prevent data loss in the scenario described in the Sub-factor. Additionally, paragraph 3 under Sub-factor 1.2 will be amended as follows for clarity. "Built-in data storage redundancy for online, nearline, and offline storage that protects against data loss in the case of catastrophic data center failure as demonstrated by a listing and description of the existing CCO offerings that provide built-in data storage redundancy for online, nearline, and offline storage."
96	RFP	L8	0	0	0	Will the government accept volume discounts granted based on annual consumption levels as opposed to the proposed monthly basis?	The Government will consider discounts for any period of time so long as it does not contradict any particular solicitation requirement. All discounts, the prescribed algorithm for discount computation, and any terms and conditions affecting applicability of the discount must be clearly described and documented in Attachment J-3: Contractor Discounts, Premiums, and Fees as part of your proposal. Discounts unique to the pricing scenarios or otherwise inconsistent between the pricing scenarios and Attachment J-3 will not be accepted and may render the proposal unacceptable.
97	L-3	3	3.5	4	151	This section states that 60% of the ordering guide will pertain to the Government provisioning tool. Can the Government please provide any available specifications, capabilities, design documents, etc. for the Government provisioning tool so that bidders can better understand the division of responsibilities of this tool vs. the contractor's portal. For example, will the government tool provide users with a dynamic service catalog from which to provision, or will this catalog be provided in the contractor portal?	The Government will develop and provide the portion of the Ordering Guide that pertains to the use of the provisioning tool, including user profile creation, authentication, and task order management. The portion of the Ordering Guide developed by the vendor will begin at the point at which the user has been successfully federated into the vendor's portal and is ready to provision, monitor, or report on cloud resources and services for use.
98						Section H1: Government Data par 2 (page 23) Contractor may not prevent or otherwise impede JEDI Cloudusers from exporting any items under Para 1. Does this refer to only administrators or actual users? Do you wantusers exporting data?	The Government will establish appropriate permissions for its users. Which users may export data is at the Government's discretion.
99	RFP	L	L1	65	2170	If a JV is being formed between multiple cloud service providers to form a single JEDI cloud offering, how will the government evaluate the JV offering multiple clouds against the Volume II Gate evaluation criteria?	The Government will evaluate any proposed offering in accordance with Section M regardless of the type of teaming arrangement.

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100	J-6	1.3	1.3.3	4	na	To confirm how the government plans to apply the exception to the SRG to meet IL5, would the following service be considered IL5: A distributed PaaS database stores all data using customer managed keys using a mechanism that has been approved by the NSA. The queries and other compute operations occur on a collection of compute nodes that provide logical separation between JEDI and other non-JEDI unclassified workloads. Since this implements the NSA approved logical isolation for storage, would the JEDI team consider this approved for IL5 workloads?	The Government will not comment on the viability of your proposed solution.
101	J-6	1.3	1.3.3	4	na	To confirm how the government plans to apply the exception to the SRG to meet IL5, would the following service be considered IL5: A serverless PaaS service does not store any user data directly but does enable applications to use compute to execute code that processes data. All data that it uses comes from a cloud storage service that provides a key management solution and logical isolation that has been approved by the NSA. To avoid customers paying for capacity that may sit idle, the serverless PaaS service is charged for based on the number of executions of code that occur. To perform this, the service has a pool of compute nodes that execute the requests as they arrive. These compute nodes provide logical separation between JEDI and other non-JEDI unclassified workloads. Since this implements the NSA approved logical isolation for storage, would the JEDI team consider this approved for IL5 workloads?	The Government will not comment on the viability of your proposed solution.
102	General	0	0	0	0	Please advise in Column E the level of detail required. For example, if a reference is made to Factor 3, item 1(b) would an acceptable response in Column E be "M3, Factor 3, pg. x"?	The government will not prescribe a particular format. The reference should have enough detail that the relevant section of the proposal is easily discoverable.
103	L-2	Pricing Scenario 1	N/A	2	39-44	When calculating the requests for 365 days there will be 53 Mondays and 52 of all other days of the week - Is this correct? If not, what is the correct breakdown?	The Government will not validate your proposed calculations.
104	L-2	Pricing Scenario 1	N/A	2	48, 51	90% of all requests will be served by the CDN totaling 4,210,920,000 in 365 days and 10% will be served by the application server totaling 467,880,000 in 365 days - Is this correct? If not, what are the correct numbers?	The Government will not validate your proposed calculations.
105	L-2	Pricing Scenario 1	N/A	2	48, 51	5% of all requests will be served by the CDN totaling 233,940,000 in 365 days and 10% of all requests edit the database totaling 467,880,000. Of the remaining 85% of requests how many are static content that is served by the CDN and how much gets routed to the application server? This is critical to accurately determine the number of nodes that are required because content that goes to the CDN will not result in a request to the application server since it is static content.	The Government will not validate your proposed calculations.
106						Will the government provide the names of each person who participated in the in-person Question and Answer sessions?	The government will provide an e-mail to each vendor who attended the IPQA with the names of each government attendee.
107	RFP	L7	Factor 8	83	0	The government will learn more information from the demonstrations if it allows offers to ask clarifying questions around ambiguous scenario requirements. We suggest the government provide a mechanism to ask clarifying questions within the 24-hour notice period.	The government will take this request under consideration and indicate whether a clarification period will be included when the logistical details are provided.

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108	RFP	F	F-1	17	183	Is the Actual Contract Award date Apr 17, 2019?	The government's anticipated award date is no later than the ordering periods as identified in Section F1: Contract Period of Performance / Ordering Periods. The award date at this time is an estimate and is subject to change based on the source selection.
109	L-2	Proposal Organization	5	70	2285	Please clarify how each volume may contain a table of contents and glossary when RFP line 2285 states that "Each Tab within Volumes I through III identified in L-1 shall be submitted as a separate electronic file. For Volume VI, each required document shall be submitted as a separate electronic file".	The instruction for submitting a table of contents gives Offeror discretion on the best way to submit the table of contents. Offerors may include the table of contents for each Volume at the beginning of Tab A or as a separate electronic file.
110	RFP	L2	5	70	2285	The RFP requires tabs within each volume to be submitted as separate files. Will the government allow page-excluded tables of contents, title pages, and glossaries for each tab be provided for individual files? Or should tables of contents, title pages, and glossaries be included only at the front of the first file within each volume?	The instruction for submitting a table of contents gives Offeror discretion on the best way to submit the table of contents. Offerors may include the table of contents for each Volume at the beginning of Tab A or as a separate electronic file.
111						For Price Scenario 5, is the intent to have three local copies within the same modular datacenter or three modular data centers?	The intent is three copies of the data within the same modular data center for purposes of fault tolerance. The Offeror may choose to have one physical unit or three physically separate units as long as the requirements are met. The government is not trying to prescribe how to architect your proposed solution.
112	L-1	3	3.19.4	10	387	Please confirm that SOO 3.19.4 refers to replacing a broken or defective tactical edge device delivered under the JEDI contract (e.g., a support question for JEDI cloud tactical edge devices) and not replacing legacy capabilities with new JEDI cloud tactical edge capabilities?	The intention with this requirement is that if a tactical edge device fails, the process and effort for the government to physically swap it for another device is suitable considering conditions at the tactical edge.
113	L-1	3. Performance Requirements	3.19.4	10	387	The requirement states that "The proposed solution must provide an ability to replace any tactical edge device in a manner that is suitable for the range of military operations and with minimal mission impact." Can the government explain the meaning of "minimal mission impact"? Does this mean replacing components in a non-disruptive manner to the ongoing operation? Or is this a "best effort" support, in which case is it acceptable if operations are impacted for a number of days?	The intention with this requirement is that if a tactical edge device fails, the process and effort for the government to physically swap it for another device is suitable considering conditions at the tactical edge. The contract does not include onsite OCONUS support by the vendor.
114	L-2	Proposal Organization	4	70	2279	Please provide the naming convention for Volume VI for Tabs B and C where multiple files are required within each tab.	The language of the RFP has been amended to include naming convention for the subject documents.
115	L-2	L	Pricing Scenario 4	13	404	Will the government please identify the average size of the individual files in the 500 GB of logs?	The log files are dynamically generated by the application and do not have an average size.
116	RFP	L5	Factor 3	80	2791	Will the Government disclose the output power of a standard military grade generator?	The military grade generators will provide alternating current at 120 volts. This is amended.
117	RFP	Tab C	2	80	2791	Please specify the capabilities of military grade generators	The military grade generators will provide alternating current at 120 volts. This is amended.
118	N/A	N/A	N/A	N/A	N/A	With the definition of Impact level 5 that exists in the DoD CC SRG today, there is still a requirement for cryptographic certainty at the compute level, but there is no mention of compute in Section 1.3.3 of the JEDI Cloud Cyber Security Plan so how does logical isolation of storage through cryptographic certainty meet the requirement for logical isolation at the hypervisor level?	The nature of the requirement did not change; no exception was needed in the JEDI Cloud Cyber Security Plan because the requirement for cryptographic certainty holds as written. You still have to have cryptographic certainty between tenants. Section 1.3.3 is a specific deviation made to the DoD CC SRG that is additive to the DoD CC SRG requirements. Section 4.3 of the JEDI Cloud Cyber Security Plan has additional logical separation requirements.

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119	J-6	1	1.3.3	3	na	Does the criteria defined for meeting unclassified IL5 processing requirements include both IaaS and PaaS services?	The networking, storage, and processing requirements in Section 1.3.3 of the JEDI Cloud Cyber Security Plan apply to all of JEDI Cloud, which includes IaaS and PaaS offerings.
120						Section C2: Program Management, Par 3 (page 14) – requirement for small business participation. Open to any participant.	The number and types of small businesses included in a offer is at the prime contractor's discretion.
121	RFP	L4	Sub-factor 1.6.2 (2)	77	2615-2627	L4 Sub-factor 1.6.2 (2) instructs offerors to submit two CCO Marketplace videos within its Volume II Tab E submission. L1.11, however, instructs offerors to submit videos separately from Volume submissions. Please confirm that offerors do not need to submit any content within the "Company Name _18-R-0077_Volume II_Tab F" file in response to L4 Sub-factor 1.6.2 (2) as it relates to CCO videos.	The offeror does not need to submit any content within their written submission of "Company Name _18-R-0077_Volume II_Tab F" file in response to L4 Sub-factor 1.6.2 (2) as it relates to CCO videos. However, the offeror shall provide these videos titled as "Company Name _18-R-0077_Video Number X of Y" through AMRDEC as identified in RFP section L1, Section 11.
122	L-8	Section 3		84	2993	Should the Proposed Price in the priced catalogs reflect the net price after any proposed List price discounts? For example, if the published List price is \$100 for a particular Catalog Item Number, where the offeror is proposing a 15% List price discount. Then should the Proposed Price reflect \$85. Please, provide clarification.	The Offeror is encouraged to propose competitive pricing terms and is not constrained by any particular benchmark, such as its US commercial prices. The proposed catalog is required to reflect the baseline prices for JEDI Cloud and Attachment J-3 is required to include all proposed discounts, premiums, and fees.
123	RFP	L8	0	0	0	Will the government accept Jedi prices net of discounts that are equal/better than US commercial prices, OR is DoD expecting list prices (pre-discounts) to match US commercial prices?	The Offeror is encouraged to propose competitive pricing terms and is not constrained by any particular benchmark, such as its US commercial prices. The proposed catalog is required to reflect the baseline prices for JEDI Cloud and Attachment J-3 is required to include all proposed discounts, premiums, and fees.
124	L-2	0	0	0	0	For sections or documents without a page limit, is it acceptable to embed files?	The offeror is not allowed to embed files. All content shall be submitted in the format requested IAW Section L. Appendices may be appended, but not embedded.
125	General	0	0	0	0	Please advise if an Offeror is required to fill in Column D, CLIN, for all requirements listed in the crosswalk matrix.	The offeror is required to fill in Column D, CLIN for all requirements listed in the crosswalk matrix. Multiple references may be made in the column (i. e. x001 & x002 in the same cell)
126	RFP	L8	3	84	2986-3004	Will the government accept pricing catalogs that exclude services in preview stage?	The Offeror is required to propose all offerings that are necessary to meet the requirements of the solicitation. Any offerings being proposed must be included in the proposed catalogs for JEDI Cloud, but there is no requirement to include all publicly-available commercial offerings as part of the proposed unclassified solution; there are, however, requirements and performance metrics that address particular aspects of commercial parity as it relates to, for example, the classified environment and online marketplace offerings.
127	J-1	0	0	0	0	Will the government please provide attachments J1	The Offeror is to provide Attachment J-1: Price Catalogs as part of its proposal, which will be incorporated into the awarded contract.
128	J-3	0	0	0	0	Will the government please provide attachments J3	The Offeror is to provide Attachment J-3: Contractor Discounts, Premiums, and Fees as part of its proposal, which will be incorporated into the awarded contract.
129	RFP	L6	Factor 7	82	2919-2920	Can we apply small business goals to CLIN 7?	The Offeror may apply small business goals to any CLINs. However, the Offeror shall be evaluated IAW the evaluation criteria identified in the RFP at Section M3, Factor 7.
130	L-1	5	#22	16	492+	Offers do not control the deployment pipeline of third-parties' marketplace offerings. Please confirm that deployment under 5 minutes is only applicable to internal offerings and not third-party offerings.	The offeror must complete all actions necessary for them to support the delivery of the third-party offering within the specified time, excluding time spent waiting for actions being taken by 3rd parties and the time required for any required infrastructure to start up, as amended in the SOO.
131	L-2	L	Pricing Scenario 3	11	339	Does the government want the contractor to price the storage of the training data?	The Offeror must price and identify all items being proposed to satisfy the requirements in the applicable price scenarios unless there is an instruction in the scenario that explicitly excludes pricing that item.

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132	L-2	L	Pricing Scenario 3	11	339	Does the government want the contractor to price the training compute of the model?	The Offeror must price and identify all items being proposed to satisfy the requirements in the applicable price scenarios unless there is an instruction in the scenario that explicitly excludes pricing that item.
133	L-2	Pricing Scenario 3	N/A	10	298-309	Since the training of algorithms is not referenced in the pricing instructions, we assume that this is not relevant for pricing this scenario - Is that correct? If not, how should this be included and what type of compute will be used for this training?	The Offeror should include the training of algorithms in the pricing of Pricing Scenario 3, which has been amended for clarification.
134	RFP	L	L5	82	2876	Would the government please clarify the technical evaluation criteria in Volume III that apply to pricing scenario component 1(c) which is "The order is placed on June 3, 2024..." as compared to pricing scenario 1(a). It is unclear if the government is expecting vendors to forecast JEDI Cloud capabilities nearly six years into the future, and how those capabilities will be equitably evaluated and accountably delivered to DoD. Due to the nature of rapidly changing cloud services and new capabilities, we recommend the government remove any technical evaluation of future services and focus only on future pricing of existing services.	The Offeror should propose a solution based on the catalogs as proposed for the out years.
135	RFP	L4	Subfactor 1.6	76	2604	With regards to Sub-Factor 1.6 item 1, which asks the offeror to provide 1) three example of existing public catalog services for each of the four categories specified and 2) a narrative describing the process for an end user to procure and deploy these services. Given that the process for the end user is identical for each service, is a narrative required for each service or just one for the marketplace? In other words do you require one narrative or 12?	The Offeror should provide information in a manner that it feels best captures its proposed solution. Repeating information is not required so long as Sections L and M are fully and clearly addressed and does not violate the prohibition in Section L about cross-referencing.
136	L-8	Factor 9	Tab C	84	3013	Please advise if Section B fill-ins of the RFP are to be included in Tab C of Volume VI. If not, please advise of the location.	The offerors are required to provide Section B CLIN values in Section B in Volume I. Additionally, these values shall be consistent with the values identified in Volume IV, Tab C, Table L-2.
137	N/A	N/A	N/A	N/A	N/A	Does the Government expect to access services hosted in the Continental United States using the Offeror's Points of Presence?	The Points of Presence requirement allows users to access the CONUS hosted JEDI Cloud services from any continent except Antarctica.
138	L-2	Pricing Scenario 3	N/A	11	334	Moving this large volume of out of offline storage will slow analysis and erase any cost savings that the government may have seen. Can a better form of storage that will be faster and drive down overall cost be substituted for offline?	The Pricing Scenario specification is correct.
139	General	0	0	0	0	We request that the Department of Defense (DoD) extend the 17 SEP 2018 due date by 30 days.	The proposal deadline is not being extended at this time. However, the government will assess whether an extension is appropriate based on the feedback we are provided during the Amendment 0001 Q&A period.
140	L-1	11	NA	67	2239	The final solicitation varies significantly from the latest draft of the RFP. There are a number of engineering challenges that require significant technical changes and time to solve. Will the government grant a 60 day extension to the proposal deadline of Sept 17?	The proposal deadline is not being extended at this time. However, the government will assess whether an extension is appropriate based on the feedback we are provided during the Amendment 0001 Q&A period.
141	N/A	N/A	N/A	N/A	N/A	We would like to discuss any government technical constraints and logistics with respect to the Demonstrations.	The purpose of this engagement is to answer specific questions relevant to the RFP.
142						Contract Clause H2, New Services – We would like to discuss the ability of the contractor to price new services in classified regions using the contractor's existing commercial practices.	The purpose of this engagement is to answer specific questions relevant to the RFP.
143						We would like to discuss the prescriptive nature of certain RFP encryption requirements and their resulting impact on the government's ability to take full advantage of the innovation afforded by commercial cloud providers.	The purpose of this engagement is to answer specific questions relevant to the RFP. Discussions about the necessity of particular government requirements are outside the scope of the in-person sessions.

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144						We would like to discuss DoD's requirements for failover capability based upon the requirement for 3 data centers with 150 mile geographic dispersion at all classification levels. We would also like to understand the basis for this specific dispersion requirement.	The purpose of this engagement is to answer specific questions relevant to the RFP. Discussions about the necessity of particular government requirements are outside the scope of the in-person sessions.
145						We would like to discuss the government's expected timeline for availability of the infrastructure required to meet the 3 data center, 150 mile geographic dispersion requirement.	The purpose of this engagement is to answer specific questions relevant to the RFP. Discussions about the necessity of particular government requirements are outside the scope of the in-person sessions.
146						We would like to discuss the disproportionate impact of the modular data center requirements on the total evaluated price. We would also like to clarify RFP requirements for availability of an "existing" modular datacenter solution.	The purpose of this engagement is to answer specific questions relevant to the RFP. Discussions about the necessity of particular government requirements are outside the scope of the in-person sessions.
147						Contract Clause C4, Contractor Control of Certain Parts of JEDI Cloud – We would like to discuss the RFP requirement for contractor control of JEDI infrastructure, including alternative methods to establish that the Offeror has unrestricted physical access to infrastructure and the ability to rapidly affect changes required to address critical security vulnerabilities.	The purpose of this engagement is to answer specific questions relevant to the RFP. Discussions about the necessity of particular government requirements are outside the scope of the in-person sessions.
148						Contract Clause HI, Government Data – We would like to discuss the RFP requirements relating to CCPO approval for reuse or destruction of certain cloud infrastructure.	The purpose of this engagement is to answer specific questions relevant to the RFP. Discussions about the necessity of particular government requirements are outside the scope of the in-person sessions.
149	Draft RFP Section L	L5	1.a	77	2652	The solicitation states that "Detailed description of the work to be performed, including the services that the Offeror proposes to perform to achieve the SOO. The description shall be organized such that it clearly maps to the CLIN structure." Does the CLIN structure refer to the catalog or the pricing scenarios?	The PWS sections are required to clearly map to the CLIN structure. The CLIN structure is in Section B of the solicitation.
150	L-2	L	Pricing Scenario 1	2	47-48	5% CDN mix is very low for an architecture like this. Please confirm this number is correct as it does have an impact on the rest of the architecture.	The reference in the Pricing Scenario specification is correct.
151	L-2	Pricing Scenario 1	N/A	2	67	Did the government mean for the size of the message to be 2KB? 200KB means that to generate a 10KB response that nearly half a MB of logging is generated and is much larger than a typical message in this type of application architecture.	The reference in the Pricing Scenario specification is correct.
152	L-2	Pricing Scenario 1	N/A	3	79-80	Please confirm that the government means that over at 24 hour period 703.125 GB of the 750GB DB are updated (500MB *60 min/hour * 24 /1024). This would mean that daily snapshots are effectively full backups.	The reference in the Pricing Scenario specification is correct. The Government will not validate your proposed calculations.
153	L-2	Price Scenario	Scenario 1	2	75	In reference to "The database cluster is hosted on six JEDI Cloud IaaS compute instances" - Is the Database furnished by the Government as Government Furnished Database and Cloud Provider provides a JEDI IaaS environment?	The referenced database cluster hosted on the offeror's IaaS will be installed, configured, and managed by the DoD.
154	L-5					Are the price proposals for each price scenario build-up in Attachment L-5 intended to reflect a total monthly price or an extended price for a period of time?	The relevant parameters, including time duration, are indicated in each specific price scenario. Price proposals for each price scenario build-up in Attachment L-5 shall reflect the price as requested in each specific price scenario.
155	L-2	Price Scenario 2	0	8	283-284	Is the request date in Scenario 2.b.iii correct? It appears that an offline backup retrieval would occur before the initial order is placed.	The request date in Scenario 2.b.iii should reflect June 30, 2027. This is amended.

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156	RFP	L	L5	80	2813	Would the government please identify the technical evaluation criteria in Volume III that apply to scenario component 2(a)(ii) which is "Please price separately any non-consumption based fees or other charges associated with the number of modular data centers and portable edge devices required..." The Government has made it clear that no pricing should be provided in this volume. Would the Government please consider removing this requirement for 2(a)(ii)?	The requirement for a detailed description of the technical approach to Price Scenario 2(a)(ii) has been removed.
157						Our interpretation of the timeline is that the government is asking the provider to build and deliver all three data centers, at each classification level, at the same point of time beginning 30 days post award for unclassified, 180 days for secret, 270 days for Top Secret. Is it in fact your intent that all three facilities have to be built and operational in accordance with that timeline, at each of the classification levels including unclassified?	The requirement is that the three unclassified data centers must be online and available thirty days after the conclusion of the post award kick-off event. The three data centers supporting secret services must be available 180 days after the conclusion of the post award kick off event and then three data centers supporting all classified services must be available 270 days after the conclusion of the post award kick-off event. Those data centers are not required to be separate facilities, and co-location of different classification levels may be permitted, so long as the physical and logical isolation requirements in the Cyber Security Plan are met.
158	RFP	H2	6	24	506	Commercial Cloud Providers have established commercial practices for updating API and cost calculators for when new services are introduced. The government should allow offerors to propose an update process that is consistent with our established commercial practices rather than mandating a timeframe.	The requirement remains as stated. All services in the JEDI Cloud catalog must be submitted to the JEDI Cloud Contracting Officer for incorporation into the contract and available for use and be present in the offeror's cost estimator within the specified timeframe.
159	RFP	H3	4	24	531	Commercial Cloud Providers have established commercial practices for updating API and cost calculators for when services prices are updated. The government should allow offerors to propose an update process that is consistent with our established commercial practices rather than mandating a timeframe.	The requirement remains as stated. All services in the JEDI Cloud catalog must be submitted to the JEDI Cloud Contracting Officer for incorporation into the contract and available for use and be present in the offeror's cost estimator within the specified timeframe.
160	RFP	C-4	a.	15	147-163	Will DoD modify the control agreement requirement to accept an agreement of at least two years which corresponds with the base term of the contract?	The RFP amends the Section C4 control requirement to provide additional clarity.
161	RFP	C-4	b.	15	147-163	Will DoD change the date for meeting this requirement from the due date for submission of offers to the date of contract award?	The RFP amends the Section C4 control requirement to provide additional clarity.
162	RFP	C-4	c.	15	147-163	Commercial termination provisions vary and often include various conditions and requirements. Rather than make this a Gate Criteria, will the government evaluate the termination provisions to determine whether they meet the needs of the government?	The RFP amends the Section C4 control requirement to provide additional clarity.
163	RFP	L8	0	0	0	What is the earliest time where all services need to be available in Jedi regions?	The RFP Attachment L-1 SOO, 3.0 is revised to require that the proposed solution must be available and meet security requirements as specified in the Cyber Security Plan within 30 days of the conclusion of the award kickoff event for unclassified services. Classified infrastructure capable of supporting Secret services and meeting Secret-level security requirements must be provided by the Contractor within 180 days of conclusion of the award kickoff event. Classified infrastructure capable of supporting all classified services (including Top Secret, SCI, and SAP) and meeting all security requirements outlined in the JEDI Form DD 254 must be provided within 270 days of conclusion of the award kickoff event.
164	RFP	L2	7	70	2294	The RFP states that all pages shall include page numbering and shall be numbered sequentially by volume. The RFP also requires tabs within each volume to be submitted as separate files. Will the government allow the page numbering to restart within each tab as long as the tab's letter is included in the page number?	The RFP is amended in Section L to allow for restarting page numbering by tab for Volume III only. All other Volumes must be numbered sequentially by volume, not tab.

JEDI Cloud Questions and Answers (Q&A) Matrix for Final RFP

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165	RFP	L3	Tab D	72	2361 - 2362	The RFP states, "Offerors shall provide a copy of a signed SF1449 along with any required fill-in sections within Sections B through K." In Section B.1, page 2, the RFP provides the proposed CLIN Structure with "Unit Pricing" and "Net Amounts" to be completed by the Offeror. Section L-2, Paragraph 6, page 70 states that "all pricing information shall be addressed ONLY in the Price Volume." Does the Government want Pricing information in Volume I as requested by Tab D, or should this information only be shown in Volume VI Price?	The RFP is amended to address the SF1449 requirement and location of pricing as further explained in question ID #173.
166	RFP	L3	Tab D	72	2361	Line 2288 states "All pricing shall be addressed ONLY in the Price Volume." Lines 2361-2362 states that Section B through K is to be included in Volume I: Contract Documentation. Is it the government's intent for offerors to provide pricing information (completed Section B CLINs) in Volume I Contract Documentation?	The RFP is amended to clarify that pricing information may be included in Volume I Tab D.
167	RFP	L3	Tab E	72	2380	Given the IDIQ nature of the JEDI solicitation, the value of awarded subcontracts will depend on future government orders. The government should consider providing guidance in how to respond, such as basing the response on the total evaluated price of the pricing scenarios.	The RFP is amended to clarify that the Volume I, Tab E submission is now instead a Contracting Officer determination that will be made at time of award. Offerors are not required to submit information at this time.
168	RFP	L4	1.2.2	75	2524 – 2526	To prove network availability through redundant and globally distributed points of presence, the Government requires that we submit a "table that depicts for each point of presence: the approximate location, the number of connections to each point of presence, and the total bandwidth capacity for each connection." This table is currently within page count and has the potential to be thousands of lines long. Will the government consider removing this table from page count? Alternatively, will the government modify the requirement to list each connection for two points of presence per continent, with a summary of the remaining points of presence?	The RFP is amended to clarify the requirement. Offerors must only list one point of presence per continent (excluding Africa and Antarctica). Redundant means that there are at least two or more connections providing a total bandwidth capacity of at least 40 Gigabits per second to each point of presence.
169	L-1	Item 11	0	67	2240	If a document exceeds the 50 MB allowance, is it acceptable for the Offeror to split the document into multiple files using the naming convention "Company Name-18-R-0077_Volume_X_Tab_1 of X"? Can Army SAFE File transfer be used in lieu of email attachments if the file size is greater than 12MB?	The RFP is amended to provide direction for submission of tabs that are larger than 25MB. The offeror shall submit their files IAW RFP Section L1, Subsection 11.
170	RFP	L2	7	71	2296	The ISO 32000-2 (PDF 2.0) standard was published in July 2017 and no PDF software provider can confirm conformance to the standard at this time. Adobe Acrobat currently does not provide the capability to test PDFs to verify conformance to the PDF 2.0 standard. Will the government change the requirement from conformance to ISO 32000-2 to a requirement to use the latest version of Adobe Standard or Pro DC software to generate PDF documents?	The RFP is amended to remove the requirement for ISO 32000-2.
171	RFP	L8	1	83	2953	The ISO 32000-2 (PDF 2.0) standard was published in July 2017 and no PDF software provider can confirm conformance to the standard at this time. Adobe Acrobat currently does not provide the capability to test PDFs to verify conformance to the PDF 2.0 standard. Will the government change the requirement from conformance to ISO 32000-2 to a requirement to use the latest version of Adobe Standard or Pro DC software to generate PDF documents?	The RFP is amended to remove the requirement for ISO 32000-2.

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172	RFP	L8	3	84	3000	The ISO 32000-2 (PDF 2.0) standard was published in July 2017 and no PDF software provider can confirm conformance to the standard at this time. Adobe Acrobat currently does not provide the capability to test PDFs to verify conformance to the PDF 2.0 standard. Will the government change the requirement from conformance to ISO 32000-2 to a requirement to use the latest version of Adobe Standard or Pro DC software to generate PDF documents?	The RFP is amended to remove the requirement for ISO 32000-2.
173	General	0	0	0	0	Please provide the SF 1449.	The RFP is amended to remove the requirement for submission of a signed SF1449. The Offeror's attention is directed to Volume I, Tab C Cover Letter for instructions on how to submit a compliant offer.
174	L-2	Tab D	0	72	2361	SF1449 was not included in the RFP documents. Please advise	The RFP is amended to remove the requirement for submission of a signed SF1449. The Offeror's attention is directed to Volume I, Tab C Cover Letter for instructions on how to submit a compliant offer.
175	RFP	L-3	Tab D	72	2361	Will the government provide a copy of the SF 1449? This form seems to be missing.	The RFP is amended to remove the requirement for submission of a signed SF1449. The Offeror's attention is directed to Volume I, Tab C Cover Letter for instructions on how to submit a compliant offer.
176	L-8	L-8	Factor 9: Price	83	2955	Comment: to better separate the BOEs for evaluation purposes, the Government may wish to consider requiring the Priced and Unpriced BOEs be submitted as separate files and/or tabs.	The RFP language is amended to require separate file submissions for the Priced and Unpriced BOEs but will remain under the same Tab for submission.
177						Are there JEDI unique termination clauses or terms?	The RFP uses the standard FAR clauses for termination under Part 12.
178	L-2	Pricing Scenario 1	N/A	3	89-93	The scenario states that 5 GB of analysis results will be generated daily and written to the analysis database. That would be 7300GB of data over the year (5GB * 365 days * 4 jobs). The scenario requests that the database have 300GB of storage. Where does that other 7000GB of data go?	The size of the analysis results and the total database storage for Pricing Scenario 1 has been amended.
179	L-2	Pricing Scenario 1	N/A	3	88-90	What is the average size of the read requests to the static file store to retrieve the 700 GB of data? Is it 500KB as stated in the next paragraph?	The size of the read requests vary based on the object being read and do not have an average size.
180	L-1	3	3	4	129-135	Would the government please consider adjusting the due dates to 30 days, 180 days and 270 days from the post award kickoff instead of from contract award.	The solicitation is amended to adjust the due dates for unclassified and classified services to start from the conclusion of the post award kickoff event rather than contract award.
181	RFP	Factor 1	Subfactor 1.2	75	2513	Will DoD help Cloud Service Provider Offerors Expedite the FedRAMP JAB process?	The solicitation is amended to allow FedRAMP Moderate authorization by the Joint Authorization Board (JAB) or a Federal agency to satisfy Factor 1, Sub-Factor 1.2.
182	RFP	L-4	1.2	75	2513	Will DoD accept agency authorizations in addition to JAB authorizations? The JAB has a very limited process. Further, FedRAMP states that "Agencies cannot require a JAB P-ATO as a requirement to bid on a Federal contract." See https://www.fedramp.gov/assets/resources/documents/Agency_Acquisition_FAQs.pdf	The solicitation is amended to allow FedRAMP Moderate authorization by the Joint Authorization Board (JAB) or a Federal agency to satisfy Factor 1, Sub-Factor 1.2.
183	L-2	L	Pricing Scenario 2	6	171	Will the government please clarify if messaging service required on the Garrison deployment of the ERP?	The solicitation is amended to clarify that email messages that should be sent out via the JEDI Cloud hosted messaging service will originate from the main CONUS ERP system deployment.
184	L-2	Pricing Scenario 2	N/A	6	187	When the ERP systems runs in a disconnected configuration at the garrison/field is it expected the E-Mail service will be replicated in those deployments or will the mails be queued up until connectivity to the JEDI cloud is restored or will the e-mails just be skipped?	The solicitation is amended to clarify that email messages that should be sent out via the JEDI Cloud hosted messaging service will originate from the main CONUS ERP system deployment.
185	L-2	L	Pricing Scenario 2	6	172	Will the government please define how many DNS Zones are required?	The solicitation is amended to clarify that Offerors shall assume the ERP system makes use of a single DNS zone.

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186	RFP	L2	7	70	2291-2294	Would the government please waive the minimum 12 point font for text and 10 point font for graphics for screen captures so we can offer the government the actual screen capture for the URLs presented?	The solicitation is amended to make the formatting requirements less restrictive for screen captures; however, Offerors are cautioned to ensure that all graphics are legible.
187	RFP	H-10	0	32	718-719	Running a commercial marketplace creates an organizational conflict of interest and procurement integrity issues for the IaaS/PaaS contractor especially when third party product and services vendors are actual or potential competitors of the JEDI awardee. There does not appear to be any way to mitigate this conflict of interest or protect against procurement integrity issues. Accordingly, will DoD delete this requirement from the RFP?	The SOO limits the online marketplace requirements to the cloud vendor's own offerings; and third-party offerings that are free, excluding the cost of IaaS resources, or where the DoD already possesses a license using the bring your own license (BYOL) approach. The RFP only requires a limited set of third party offerings to be made available in the online marketplace, which has been further clarified with this amendment. Organizational conflicts of interest (OCI) are fact specific determinations that contracting officers are required to continually assess; the JEDI Cloud requirement for an online marketplace, as amended, does not create a blanket OCI, but the contracting officer will continually assess the possibility in accordance with the FAR.
188	RFP	H-10	0	32	726-728	The IaaS/PaaS provider is charged with "resolving any issues" for its competitors may be performing an inherently governmental function. How does this comply with applicable law?	The SOO requires the Offeror to provide the ability to rapidly and securely deploy offerings through an online marketplace with integrated billing. The JEDI Cloud contractor is responsible for enabling and executing that functionality under the SOO; further, under Clause H10, the Contractor is responsible for ensuring and validating that the provisioning process, which the Contractor performs through its services, occurs in a manner that is consistent with the third party's license agreement. If the Contractor's online marketplace provisions third-party offerings in a way that violates the third-party license agreements between the Contractor and the third-party vendor, then the Contractor is responsible for remediating the issues. The government requires Contractor accountability for services the Contractor is responsible for providing.
189	RFP	L1	11	67	2238 – 2239	There is little time for the government to confirm submissions or troubleshoot email submission issues with offerors when the submission time is set for 10:00 AM EST. Will the government change the due time to the afternoon to ensure proper receipt of electronic submissions?	The submission time remains the same. Offerors are responsible for timely submission of electronic files.
190	RFP	L2	Table L-1	68 – 69	0	In Table L-1, Volume III, Factor 5 (TAB E), the Government has indicated page count for the price scenarios will be "3 pages per scenario." In Section L5, Factor 5, lines 2879-2881 the Government has asked for "a detailed description of the technical approach to Price Scenario 4(a)(i) and (c) in Attachment L-2." Is the Government expecting 3 pages for 4(a)(i) and 3 pages for 4(c) or 3 pages total for Price Scenario 4?	The three page limitation applies to the entire price scenario, not per each subsection.
191	RFP	L4	Subfactor 1.2	75	2513	In light of your cloud policy stating that potential offerors shall have until the source selection award date to obtain a provisional authority to proceed, will you reconsider the time frame for the FedRAMP Authorization requirement in Section L.4 (Subfactor 1.2) and extend the FedRAMP Moderate Authorization date to the date of contract award.	The unclassified requirements in the JEDI Cloud Cyber Security Plan are more stringent than FedRAMP Moderate. Having the FedRAMP Moderate authorization upon proposal submission is the minimum criteria necessary for DoD to have confidence that the Offeror's proposed data centers have met the underlying physical security requirements necessary to successfully perform the contract. However, the Department has amended the Gate Criteria in Sub-Factor 1.2 to allow FedRAMP Moderate authorization from either the FedRAMP Joint Authorization Board or a Federal agency Authorizing Official.

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192	RFP	L3	Tab D	72	2361-2362	Lines 2361-2362 states that Section B is to be pre-filled. Since only Task 001 will be awarded with the IDIQ and all CLINS except CLIN x007, in Section B have quantities "As Ordered", should only CLIN x007 be pre-filled in Section B?	The unit price for each CLIN indicates how pricing must be submitted. Some CLINs state "Priced by Catalog" and others state "To Be Completed by Offeror." For Section B fill ins, the Offeror must complete the pricing for all CLINs that state "To Be Completed by Offeror."
193	L-2	Price Scenario 5	0	16	0	We understand that the government intends to make a downward adjustment of useable storage in the MDC in Price Scenario 5. Even with that adjustment, the current evaluation model will allow offerors to manipulate the RFP's price evaluation by artificially discounting the price of MDCs while proposing less competitive prices on IaaS/PaaS. This will result in the DoD paying significantly more over the life of the contract for IaaS/PaaS services that will presumably be purchased at far greater volume. To alleviate this issue, we recommend the DoD weight the individual pricing scenarios to reduce the impact of Price Scenario 5 and reflect the anticipated consumption related to each scenario to be more reflective of the government's actual needs.	The usable storage and number of modular datacenters is amended in Price Scenario 5.
194	L-1	8		66	2189-2199	Section L-1.8 indicates that offerors which have executed a non-disclosure agreement will receive access to certain FOUO documents referenced in the cyber-security plan. Is there a specific date by which the Government will release this information and make it available?	There are no outstanding requests for FOUO documents. The deadline in Section L for requesting the FOUO documents has passed.
195	L-1	8		66	2189-2199	Section indicated offeror will receive access to certain FOUO documents referenced in the cyber-security plan but there is no list of the actual FOUO documents referenced. Can you please provide a list of documents that are in the FOUO document list?	There are three FOUO documents. There are no outstanding requests for FOUO documents.
196						How are you considering the Offeror's proposed technical solutions for the price scenarios? If the solution would result in government efficiencies, how would that be considered in the evaluation?	There are two dimensions to the price scenarios. First, the proposed prices associated with the price scenarios comprise, in part, the total evaluated price. Second, some of the technical factors, such as Factor 3, specifically invoke relevant price scenarios, so those invoked price scenarios will be technically evaluated in accordance with Section M. Offerors will have to decide how to balance price competitiveness with technical merit when considering how to construct a technical solution for the relevant price scenario; the government will not dictate that balance other than to direct your attention to Section M. Offerors may highlight any aspect of their proposal that they think provides benefit or merit to the government when considering the requirement and Section M evaluation criteria.
197	L-2	Pricing Scenario 3	N/A	11	331-334	What is the average size of these files? This is needed to determine the read/write and movement costs.	There is no mention of files being moved during the monthly analysis. The total amount of data being read by the monthly analysis is broken down by source in the scenario description. The writing, transferring, or storing of the prediction results of the monthly analysis are not to be priced per the scenario description.
198						Is there a requirement to establish unclassified data centers physically separate from commercial tenants?	There is no requirement to establish unclassified data centers that are physically separate from your commercial tenants so long as the requirements in the Cyber Security Plan are met.
199	L-2	L-2	Paragraph 5	70	2285	Please confirm that in presenting our Table of Contents, offerors may also include a Table of Figures and/or Tables which is also exempt from page limitations.	There is not a page limit to the Table of Contents, and Offerors are not precluded from including a list of figures.

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200	RFP	L3	Contract Documentation	71	2324-2325	Will the government accept a list of figures as part of the master table of contents?	There is not a page limit to the Table of Contents, and Offerors are not precluded from including a list of figures.
201	RFP	Section L2	Table L-1	70	IV	Table L-1 defines Volume IV as not included with initial proposal submission, yet Section L9 for Volume VII states the Small Business Subcontracting Plan shall be submitted after the determination of the competitive range when the Demonstration is conducted. Will the government please clarify what Small Business documentation is required at proposal submission?	This has been clarified in the amendment.
202	RFP	H2	4	23	485	To more accurately determine service price fairness and reasonableness, would the government consider revising the determination factor of new service pricing from premiums to profit margin? Premiums are generally not a factor in building service pricing. Each service is priced independently in each region, so therefore, reviewing the profit margin for services across domains and regions provides a more accurate data point for determining price reasonableness.	This is a firm-fixed-price contract, which does not allow for adjustment on the basis of the contractor's cost experience in performing the contract. The government recognizes that the price for a classified offering may have a premium in comparison to the same offering for the unclassified environment. Section H-2 allows for the contractor to propose this price premium. Also see the related question ID #218.
203	RFP	L	8	84	2986	CSPs do not control the pricing of third-party marketplace offerings. offerors to include third-party marketplace offerings in price catalogs will limit the government's selection of third-party offerings to those which agree to lock their price for the duration of the contract. This will severely limit the third-party marketplace offerings available to the DoD. To maximize the marketplace offerings available to the DoD, we recommend you remove the requirement to list third-party marketplace offerings in the price catalogs.	This is a fixed price contract. All services orderable under the contract must be priced at award. The government recognizes that this will limit the availability of priced third-party marketplace offerings depending on the cloud vendor's arrangement with the third-party vendor.
204	L-8	L-8	Factor 9: Price	83	2968	"Offerors may use its own format for the BOEs in MS Word or MS Excel." Can offerors provide a BOE submittal which consists of both a Word file and an MS Excel file to better capture the narrative and computational elements of this tab?	This is amended to allow Offerors to provide BOEs in MS Word and/or MS Excel.
205	J-10	2	0	1	0	Please provide an Attachment J-10 that includes all of the table in Section 2. Currently the header of the right column is cut off and illegible.	This is amended to correct the cutoff.
206	J-10	2	0	1	0	There appears to be one or more columns cut off by the page. Please provide a revised Attachment J-10.	This is amended to correct the cutoff.
207	RFP	L2	4	68	2276 – 2277	Section L2.4 states, "Initially, only four Volumes need to be submitted at the time specified in RFP Section L1 paragraph 11." We interpret this to mean that Volumes IV, V, and VII should not be submitted with our initial proposal submission. The table in L2.4, however, does not indicate "(Not included with initial proposal submission)" for Volume VII. Can the government confirm that Volume VII is not included with initial proposal submission?	This is clarified in the amendment.
208	RFP	M	0	0	0	Will Section M be clarified to describe how PaaS capabilities and services will be evaluated?	This question does not refer to a specific line number or Factor so it is unclear as to which evaluation criteria the Offeror is questioning.

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209	L-1	3	3.18.2	10	361	CSPs do not control the license agreements of third-party marketplace offerors. By requiring Offerors to make all “free” third-party offerings available under the contract, Offerors are forced into taking on potential liability related to non-federalized third-party terms. Such a requirement is unreasonable, particularly when the RFP prevents Offerors from charging price premiums to cover the additional risk. We recommend this requirement be changed to: “Offerors shall make best efforts to make all “free” third-party offerings available consistent with the Contract’s terms, including Section H.8.”	This requirement in the SOO is updated in the amendment to only require 90% of all such offerings instead of all such offerings.
210	L-2	L-2	Paragraph 7	70	2294	Can the government exempt appendices from the requirement for sequential page numbers within a volume? This would allow offerors to provide separate page numbering within each page-exempt appendix, outside of the page count for that volume.	This RFP is amended to exempt the page-exempt items (as identified by the government in Section L of the RFP) from the volume numbering requirements.
211	L-1	3	15	8	314	What objectives are the government hoping to achieve by requesting 3 distinct physical data centers for each classification level per the performance requirements defined in the SOO and further reiterated in the cyber security plan? Commercial best practice is a pairing between data centers.	Three data centers is the minimum requirement to meet the reliability and resiliency requirements of DoD.
212	L-1	3	15	8	314	What are the government's RPO/RTO requirements for the JEDI cloud? If these RPO/RTO requirements can be met with 2 or more distinct physical data centers for each classification level, would that be sufficient?	Three data centers is the minimum requirement to meet the reliability and resiliency requirements of DoD.
213	General	0	0	0	0	What market research, government policies or outside resources were used to inform DoD's requirements for 3 datacenters for each level of classification?	Three data centers with 150 mile separation is the minimum requirement to meet the reliability and resiliency requirements for JEDI Cloud.
214	L-1	3	3.15.2	8	314-321	The requirement for 150-mile geographic dispersion is inconsistent with the DoD’s best practices for procurement and other recently released DoD RFPs (e.g., the DISA Enterprise Storage Solutions III RFP [Solicitation No. HC1084-18-R-0001], which mandates 25-mile geographic dispersion). By mandating 150-mile geographic dispersion, the DoD is telling offeror’s “how” to meet its requirements around automated failover and high availability, rather than allowing offerors to propose innovative methods to achieve the DoD’s desired outcome. We recommend you replace the 150-mile geographic dispersion requirement with a description of your desired outcomes. This will allow offerors to propose innovative solutions to meet DoD’s actual needs.	Three data centers with 150 mile separation is the minimum requirement to meet the reliability and resiliency requirements for JEDI Cloud.
215	RFP	L4	1.2	75	2516-2518	The requirement for 150-mile geographic dispersion is inconsistent with the DoD’s best practices for procurement and other recently released DoD RFPs (e.g., the DISA Enterprise Storage Solutions III RFP [Solicitation No. HC1084-18-R-0001], which mandates 25-mile geographic dispersion). By mandating 150-mile geographic dispersion, the DoD is telling offeror’s “how” to meet its requirements around automated failover and high availability, rather than allowing offerors to propose innovative methods to achieve the DoD’s desired outcome. We recommend you replace the 150-mile geographic dispersion requirement with a description of your desired outcomes. This will allow offerors to propose innovative solutions to meet DoD’s actual needs.	Three data centers with 150 mile separation is the minimum requirement to meet the reliability and resiliency requirements for JEDI Cloud.

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216						How is the government anticipating handling identity management in the modular data centers? Do the same identification and authentication requirements apply to the modular datacenters as JEDI Cloud?	Unless an exception is specifically identified, the requirements equally apply to JEDI Cloud and tactical edge devices. In terms of authentication, the tactical edge devices must support the same identity and access management related APIs, token-based and time-limited federated authentication, and services as the regular JEDI Cloud offering.
217	RFP	L8	0	0	0	Should volume discounts be considered at the enrollment/task order level?	Volume discounts should apply at the Task Order level.
218	N/A	N/A	N/A	N/A	N/A	Can pricing be differentiated based on which region in the United States is being used?	Your proposed catalogs may reflect different prices by CONUS region.